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1 **DRIVER BELIEFS REGARDING THE BENEFITS OF REDUCED SPEEDS**

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22
23
24 **ABSTRACT**

25
26 Despite many studies of the benefits of reducing driving speeds for safety, vehicular
27 emissions, and stress in driving, little is known regarding how drivers perceive these benefits
28 and the factors influencing their beliefs. This paper examines the factors influencing driver
29 perceptions of the benefits attainable by reducing travel speeds. Driver perceptions of the
30 extent to which reducing speed would lead to improved safety, lower emissions, and reduced
31 stress and road rage were collected in an online survey of 3538 drivers in Queensland,
32 Australia. An analysis using seemingly unrelated regression showed that drivers of automatic
33 cars and bicycle commuters more strongly agreed that lower speeds would provide these
34 benefits than other drivers, while drivers who used premium fuel thought otherwise. Users of
35 ethanol blended fuel believed more strongly that reductions in speeds would reduce
36 emissions. Young drivers less strongly agreed regarding both emissions and stress than older.
37 Females, drivers of small cars, and those who drive frequently with passengers agreed more
38 strongly that speed reductions would improve safety and reduce stress and road rage. These
39 findings indicate a need to develop targeted educational and training programs to help drivers
40 better understand these benefits to improve their willingness to reduce speeds.

41
42
43 **Keywords:** Driver perceptions; Speed choice; Safety; Vehicle emissions; Stress and road
44 rage; Seemingly unrelated regression.

1. INTRODUCTION

Improved safety, reduced vehicular emissions, and lowered driving stress are the three important benefits of traveling at slower and consistent speeds. Past research has demonstrated that higher safety levels can be obtained by lowering speed limits (Finch et al., 1994; Kockelman and Bottom, 2006) and that traveling above posted speed limits and driving aggressively results in increased fuel consumption, vehicular emissions, and driving stress and road rage (e.g., Dukes et al., 2001; Eerens et al., 1993; LAT, 2006).

A large number of studies have demonstrated the benefits attainable by reducing travel speeds through field studies and analysis of safety and emissions data (see a brief review of the literature in Section 2). While these studies have provided objective evidence of the benefits of speed reductions, little is known about driver beliefs of the benefits and the factors that influence their beliefs. Without a proper understanding of drivers' beliefs of the benefits and of their influencing factors, speed control measures (e.g., speed limit signage, speed camera, enforcement) targeted to improve the benefits might be less effective. For example, a reduction in speed limits (because of roadworks or a bottleneck, for example) might not attract good compliance rates from drivers (Debnath et al., 2014a; 2014b). Drivers are likely to drive at speeds they perceive to be suitable, or with which they are comfortable, regardless of the reductions in posted speed limits (Brewer et al., 2006). Therefore, it is reasonable to argue that drivers would be more likely to choose driving at posted limits when they correctly understand the benefits of reducing travel speeds. These arguments support the assertions that understanding driver perceptions of speed reduction benefits and their influential factors is important for achieving better results from speed control measures.

This paper examines the factors influencing driver perceptions of the benefits attainable by reducing travel speeds. Driver perceptions of the extent to which reducing speed would lead to improved road safety, lower vehicular emissions, and reduced driving stress and road rage were collected using an online survey of drivers in the state of Queensland, Australia. The three benefits of speed reduction are modeled using a simultaneous equations modeling technique. Since each driver perceived the benefits simultaneously, the perceptions are likely to be correlated within individuals due to shared unobserved characteristics of drivers. Interrelated systems of equations like the technique applied here is an appropriate choice to properly account for the unobserved and within-driver correlations. The technique is illustrated for modeling the perceived benefits of speed reduction in order to understand how driver perceptions vary according to characteristics of drivers, their cars, and their travel behavior.

The remainder of the paper first presents a brief review of literature related to the benefits of speed reduction, followed by the survey methodology and a description of the collected data. The modeling technique is described then, before presenting the model results and discussions.

2. LITERATURE REVIEW OF SPEED REDUCTION BENEFITS

Driving speed and speed limits have significant influences on road safety. A number of studies (Elvik et al., 2004; Nilsson, 2004) have shown that speed not only affects the likelihood of being involved in crashes, but also influences crash severity. Aarts and van Schagen (2006) concluded from a review of studies which examined the relationships between speed and crash risk that crash rate increases with increase in travel speed. In

1 addition, changes in posted speed limits are associated with changes in the likelihood of crash
2 and fatality. Finch et al. (1994) reported a 3% decrease in crash rate in response to 1 km/h
3 reduction in speed. Similarly, Kockelman and Bottom (2006) found a 3% increase in crash
4 rate and 24% increase in the probability of a fatality if a crash occurred when speed limit was
5 increased from 55 to 65 mph (88.5 to 104.6 km/h). Furthermore, larger speed variance among
6 vehicles in a road section is associated with higher crash rates, possibly because the variance
7 influences the rate of overtaking in a traffic stream (Hauer, 1971). Aarts and van Schagen
8 (2006) showed that there is a higher risk of being involved in crash when a driver drives
9 faster than the surrounding traffic. The effects of driving slower than surrounding traffic were
10 inconclusive though.

11
12 Influence of speed limits on drivers' speed choice and perception of safety has also been a
13 subject of considerable research. For example, Mannering (2009) studied drivers' perception
14 of the relationships between speed limits and safety among 988 drivers in Indiana. Drivers
15 were found to link their perceptions of safety to the likelihood of being booked for speeding,
16 suggesting that their perception of safety is influenced by enforcement (or perceived
17 enforcement). Perceptions of safety were also found to be correlated with driver-reported
18 speeding behavior. However, other research suggests that drivers' perception of safety and
19 willingness to comply with posted speed limits are interrelated. For example, Kanellaidis et
20 al. (1995) showed from a study among Greek drivers that those who believe speed limits
21 contribute to reduction in crashes are generally more likely to be compliant with posted speed
22 limits. While these studies looked at driver beliefs about safety benefits generated from
23 reduced speeds, the potential benefits related to vehicular emissions and driving stress were
24 not among the foci of these studies.

25
26 Some researchers have studied the relationships between fuel consumption and driving
27 behavior. A number of studies (e.g., Eerens et al., 1993; LAT, 2006; Nie and Li, 2013)
28 showed that high speed and aggressive driving (e.g., sudden acceleration and braking,
29 frequent lane shifting) result in sharp increases in fuel consumption and emissions. An
30 aggressive driver generally consumes 12-40% more fuel and produces 1-8 times more carbon
31 monoxide (CO), 15-400% more volatile organic compounds (VOC), and 20-150% more
32 oxides of nitrogen (NO_x) than a non-aggressive driver (De Vlioger et al., 2000). Significant
33 fuel savings and emissions reductions can be achieved by encouraging drivers to drive at
34 consistent speeds, imposing lower speed limits, and enforcing current speed limits. The
35 European Environment Agency (EEA, 2011) reported from a simulation study that a 10 km/h
36 reduction in motorway speed limits (from 120 km/h to 110 km/h) would reduce fuel
37 consumption by 12-18% for passenger cars at a full compliance rate.

38
39 While it is evident from the literature that fuel consumption could be effectively reduced by
40 adopting good driving behavior, it is not known whether drivers believe that they could
41 reduce vehicular emissions by driving at lower and consistent speeds. Results from a public
42 poll (EEA, 2011) indicate a general willingness to reduce speeds in order to reduce
43 emissions, though this may not necessarily translate to compliant behavior. Non-compliance
44 with posted speed limits is common in most road sections (Debnath et al., 2014a; 2014b;
45 OECD, 2006) and speeding is often cited as one of the major contributory factors of crashes
46 (Clarke et al., 2002). Despite the demonstrated benefits of improved safety and reduced fuel
47 consumption and emissions, there are a range of cognitive, motivational and emotional
48 factors that might militate against drivers adopting lower speeds.

49

1 From the cognitive perspective, drivers generally do not have a proper understanding of the
2 changes in travel time due to change in driving speeds. A series of studies (Fuller et al., 2006;
3 2008; Fuller et al., 2009; Svenson, 2008; 2009) consistently reported that drivers misjudge
4 the amount of time saved when increasing speeds or the amount of time lost when decreasing
5 speeds. Generally, the amount of time saved is underestimated when increasing from a low
6 speed and overestimated when increasing from a high speed. On the other hand, the amount
7 of time lost is underestimated when decreasing from a low speed and overestimated when
8 decreasing from a high speed. Furthermore, Cœugnet et al. (2013) showed from a laboratory
9 study that time pressure leads to both underestimation of speed and trip duration.

10
11 Research have also suggests that drivers have incorrect perceptions about their own speeds
12 and the speeds of others. For example, Walton and Bathhurst (1998) showed from a study
13 among New Zealand drivers that 85-90% of drivers perceived that they drive slower than the
14 average driver. A Swedish study (Haglund and Aberg, 2000) found that drivers perceived
15 50.7% of other drivers as non-compliant with posted speed limit with a margin of more than
16 10 km/h over the limit, whereas in reality only 22.9% drivers were observed speeding by this
17 margin. Cœugnet et al. (2013) found that underestimation of speed is influenced by the state
18 of being on time-pressure.

19
20 Driver motivations may influence the speeds they choose to drive at and other unsafe driving
21 behaviors. Many studies from around the world (see Peer, 2011 for a discussion) have
22 reported that drivers are often in a hurry when driving. Furthermore, McKenna (2005)
23 showed that citing time pressure or being in a hurry are among the common reasons drivers
24 give to explain delinquent behavior. Hurry in driving is also often associated with speeding,
25 faster acceleration, sudden braking, aggressive driving, and feeling more stress in driving
26 (Oliveras et al., 2002).

27
28 The emotions of frustration and impatience can occur when traffic congestion or slow
29 moving vehicles force drivers to travel more slowly than they want to, and this can lead them
30 to select routes and speeds that they believe would shorten their travel time (Fuller, 2005;
31 Tarko, 2009). Shinar (1998) proposed that frustrating on-road events, such as traffic
32 congestion or delays, can act as a trigger to aggressive behaviors which are moderated by
33 both person-related and situational factors. Frustration in driving and aggressive driving
34 could also lead to increased road rage. Dukes et al. (2001) reported that aggressive driving
35 produces more road rage than impeding traffic does.

36
37 While there is a common perception that aggressive driving and road rage essentially refer to
38 similar types of driving offences, these two terms actually carry different meanings. In
39 literature, aggressive driving is defined in terms of deliberate traffic offences (e.g., failure to
40 give way, cutting off other vehicles). The term “road rage” is mostly used by the media and
41 members of the public (and some writers) to refer to aggressive driving, but many researchers
42 reserve this term for extreme cases of aggressive driving that usually involved goal-oriented
43 acts of violence which are criminal offences (Goehring, 2000; Joint, 1995).

44
45 The foregoing review shows that many studies have demonstrated the benefits attainable by
46 reducing travel speeds. However, specific focus of these studies did not simultaneously
47 account for all three benefits of reduced-speed travel, namely improved safety, reduced
48 vehicular emissions, and lowered driving stress. While the reviewed studies primarily
49 focused on objectively understanding the benefits of speed reductions (as well as of other
50 driving behavior, such as aggressive driving), limited emphasis have been given on

1 understanding driver beliefs about the benefits and which factors influence their beliefs. The
2 current study fills this important gap in the literature.

3 4 5 **3. DATA**

6 7 **3.1 Perception Survey**

8
9 Driver perceptions of the benefits of reducing driving speeds were collected using an online
10 survey. The survey entitled “Driving Costs, Attitudes and Behaviours study” was designed to
11 assess the suitability of respondents for later participation in an eco-driving training program,
12 conducted by the Royal Automobile Club of Queensland (RACQ) and partly funded by the
13 Queensland Government. The Centre for Accident Research and Road Safety – Queensland
14 (CARRS-Q) provided advice on development and analysis of the study.

15
16 The prerequisites for participating in the eco-driving program included being at least 18 years
17 old, being the main driver of the car driven, the car being privately owned, and agreeing to
18 the conditions of participating in the eco-driving training program (using a fuel card for all
19 fuel purchases from selected brand outlets for about six months, not intending to sell or
20 modify their car during the study period). To support involvement in the survey and the
21 training program, participants were offered two incentives: entry into a draw of 2 cash prizes
22 of \$1000 each (open to all survey participants), and 4 cents per liter discount on all fuel
23 purchases during the study period (only for participants of the training program). It should to
24 be noted that while the survey participants were aware that some of them will later be
25 selected for participation in the eco-driving training program based on their responses in the
26 survey, the selection criteria for inclusion in the training program was not revealed to
27 participants. Therefore, the participants did not know specifically which responses might help
28 them to be selected for the training program. Membership of the club who conducted this
29 survey (RACQ) was not a requirement for participation.

30
31 The questionnaire included items on driver beliefs regarding the effects of a range of
32 measures on safety, emissions, and stress and road rage. In addition, demographic data and
33 information about vehicle and travel mode usage patterns were collected in the survey. The
34 questions are summarized in Table 1. Among the questions related to driver beliefs, three
35 questions were used in the current study which are I believe I can improve road safety if I
36 reduce my driving speed”, “I believe I can reduce my car’s emissions if I reduce my driving
37 speed”, and “I believe I can reduce stress and road rage if I reduce my driving speed”.
38 Respondents indicated their response to each item on a 6 point scale (1=strongly disagree,
39 2=moderately disagree, 3=slightly disagree, 4=slightly agree, 5=moderately agree, and
40 6=strongly agree). A detailed description of the survey and preliminary analysis of the data
41 can be found elsewhere (Debnath et al., 2013; Graves and Jeffreys, 2012).

42 43 **3.2 Recruitment and participants**

44
45 An email invitation to participate in the survey was sent to 194,662 RACQ members in
46 Queensland for whom RACQ held a valid email address. Email recipients were encouraged
47 to forward the invitation to friends and family who they thought might be interested in
48 participating. The invitation was sent on 12 April 2011. As at 6 May 2011, 6705 potential
49 participants had accessed the survey and 3585 complete and valid responses were received.
50 These responses included all questions completed and agreement with the conditions of the

1 survey. Further examination of the data (removing errors and unrealistic values) resulted in
2 having 3538 responses for the present study.

3
4 Participants had an average age of 46.3 (S.D. = 15.7) years with an almost equal share of
5 males and females. About 80% of the participants had more than 11 years driving experience
6 and only 10.5% had less than 5 years experience. About 85% of the respondents lived in
7 urban areas. While the response rate was low (1.8% if the unknown number of surveys
8 passed on to friends and family are ignored), Figure 1 shows that the distribution of
9 participants by age groups reflects the licensed driver population in Queensland reasonably
10 well.

11 12 13 **3.3 Data Description**

14
15 Table 2 lists the variables used in the current study which are a subset of all the variables
16 collected in the survey. The variables and their categories are described, along with their
17 summary statistics and reference categories of categorical variables. Three of the variables—
18 safety benefit, emissions benefit, and stress benefit—represent the outcome variables of the
19 regression models described later in the paper. The other variables in the table are the
20 explanatory variables of the models. The explanatory variables listed here were those
21 hypothesized to be associated with drivers' beliefs about the benefits of speed reductions.
22 Although some of the variables were later found to be non-significant in the calibrated
23 models, it should be noted that the set of explanatory variables reflects an effort to capture the
24 characteristics of driver demographics, their cars, and their travel behavior.

25
26 The three demographic characteristics were age, gender, and living area of participants. Age
27 was coded into indicator variables following the classification scheme used by the local road
28 and licensing authority for classifying licensed drivers into age groups (TMR, 2013). Gender
29 and living area (urban or rural) were expressed in dichotomous form.

30
31 Characteristics of cars were expressed by six variables. Age of car was coded into indicator
32 variables to reflect new cars (age<3years), cars of intermediate age (3-8 years), old cars (9-13
33 years) and very old cars (14 years or more). It is to be noted that average age of all vehicles
34 registered in Australia is about 10 years—a value that remained constant over the period
35 2010-2013 (ABS, 2014). Type of transmission (automatic, manual) and number of cylinders
36 (2-4, 5-8) variables were coded as dichotomous variables. Engine size was classified into four
37 categories: small (1.9 liters or less), medium (2-2.9 liters), large (3 liters or more), and
38 unknown (27% of the respondents reported not knowing their car's engine size). Five
39 categories of type of fuel used were considered including diesel, liquefied petroleum gas
40 (LPG), and three classes of unleaded petrol (ethanol blended gasoline 'E10', regular
41 unleaded, and premium unleaded). About 85% of the participants reported using unleaded
42 petrol (regular: 46%, premium: 20%, and E10: 19%), whereas 19% reported diesel and only
43 2% reported using LPG. Fuel consumption (in liters per 100 km) was coded into five
44 indicator variables: highly efficient (8 liters or less), efficient (8.1-12 liters), not so efficient
45 (12.1-16 liters), inefficient (more than 16 liters), and unknown. About 40% of the
46 respondents reported that they do not know their car's fuel consumption. The high proportion
47 might indicate that many drivers are generally unaware or uninterested in their car's fuel
48 consumption.

1 A total of eight variables were used to capture the travel characteristics of the respondents.
2 Number of drivers, as a dichotomy (single driver or multiple drivers of a particular car)
3 measured the extent to which a driver shares driving his/her car with others. Weekly distance
4 driven was categorized into five indicator variables. The other six variables gauged
5 respondents' choice of transportation modes: walk, cycle, public transport, drive with no
6 passengers, drive with passengers, and travel as a passenger in a car. These variables were
7 measured by the number of days each transport mode is used by respondents in an average
8 month. Note that someone who normally cycles to work may also use public transport
9 occasionally. Similarly, someone who uses public transport may also have a significant
10 amount of walking or cycling involved in travelling to and from public transport stop and
11 home.

12
13 The outcome variables of the model were measured on a 6 point scale with 1 being 'strongly
14 disagree' and 6 being 'strongly agree'. Therefore, an increase in the scale represents an
15 increase in the positive beliefs of the benefits.

16

17 **4. ANALYSIS METHOD**

18

19 The three outcome variables were measured simultaneously from each individual participant
20 in the sample. Therefore, these outcomes are likely to be correlated within individuals and
21 unobserved driver characteristics might influence their beliefs in a similar way across the
22 three variables. Modeling the outcomes without appropriately treating the interrelated
23 structure would result in erroneous model estimates (Washington et al., 2011). If ordinary
24 least squares (OLS) regression is used, it would violate a key assumption of the OLS
25 regressions that the correlation between the regressors and disturbances is zero. If ignored,
26 this endogeneity of errors will result in erroneous conclusions and inferences from the
27 empirical models. Furthermore, OLS assumes that the calibrated model has all necessary
28 information relating to the model and its variables so the estimated model parameters are
29 unbiased and efficient. However, if not all information are taken into account—for example,
30 not knowing that the disturbance terms of the three regression equations are likely to be
31 correlated because of potentially correlated unobserved driver characteristics that influence
32 their beliefs—then the unbiasedness and efficiency of estimated parameters are questionable.

33

34 A popular and robust approach for modeling such interrelated data and endogeneity is the
35 three-stage least squares (3SLS) estimation, where one endogenous variable serves as a
36 predictor of another. For example, driver beliefs of the safety benefits may serve as a good
37 predictor of the emissions benefits beliefs. In this approach, endogenous variables (those
38 variables whose variations are caused by the other variables in a model) serve as predictors of
39 other outcome variables. A variation of the approach, called seemingly unrelated regression
40 (SUR), is that only the exogenous variables (those variables which vary independently of
41 other variables in a model) serve as predictors. The disturbance terms for the outcomes are
42 correlated with each other due to shared unobserved characteristics, i.e., any unobserved
43 factors that determine the outcome variables are likely to be correlated.

44

45 In order to decide which approach of interrelated systems of equations suits the data,
46 endogeneity was tested first using the Durbin WU Hausman (DWH) test. The test examines
47 endogeneity in data by estimating the significance of the residuals of an outcome variable for
48 which endogeneity is being tested in a linear model with another outcome variable as the
49 response variable.

50

In the absence of significant endogeneity (as found later in the analysis), the SUR approach is an appropriate choice. The three outcome variables of driver perceptions—improve safety (IS), reduce emissions (RE), and reduce stress and road rage (RSRG)—can be written in the form of a system of simultaneous equations:

$$IS = \alpha_{IS} + \beta_{IS}X + \gamma_{IS}Y + \delta_{IS}Z + \varepsilon_{IS} \quad (1)$$

$$RE = \alpha_{RE} + \beta_{RE}X + \gamma_{RE}Y + \delta_{RE}Z + \varepsilon_{RE} \quad (2)$$

$$RSRS = \alpha_{RSRG} + \beta_{RSRG}X + \gamma_{RSRG}Y + \delta_{RSRG}Z + \varepsilon_{RSRG} \quad (3)$$

where *IS*, *RE* and *RSRS* are the perceived benefits for improving safety, reducing emissions, and reducing stress and road rage, respectively; *X* is the vector of driver demographics characteristics; *Y* is the vector of the characteristics of cars; *Z* is the vector of driver travel behavior characteristics; α , β , γ , and δ are the vectors of estimable parameters in the model, and ε are the correlated disturbance terms within individual respondents. The three equations (eq. 1-3) are seemingly unrelated but there is contemporaneous correlation of disturbance terms. If the three equations are estimated separately by OLS, then consistent but inefficient estimates of coefficients would be obtained. By considering the contemporaneous correlation of the disturbance terms, efficient estimates of coefficients can be obtained. Interested readers are referred to Washington et al. (2011) for a detailed description of the SUR modeling approach.

5. RESULTS AND DISCUSSION

Before estimating the parameters of the models, the DWH test was conducted to examine if endogeneity exists in the system of equations. Endogeneity was not found to be statistically significant in any of the models. Therefore, the SUR estimation approach is an appropriate choice to estimate the model parameters.

The formulated SUR models were calibrated to examine the trends in driver beliefs regarding speed reduction benefits and how these beliefs vary with different characteristics of drivers and their cars and travel characteristics. Three linear regression equations, each with one of the three outcome variables specified earlier, were estimated simultaneously using the iterative estimation command “*isure*”, which iterates until the maximum likelihood result is obtained, in the software STATA 11.2. The most parsimonious models were obtained by minimizing the values of Akaike Information Criteria (AIC). The parameter estimates, their statistical significance, and the fitness statistics of the models are presented in Table 3.

Fitness statistics of the estimated models showed that all three models are superior to models with only a constant term. The Chi-square test statistics and associated p-values indicate that the test statistics were significant at 99% confidence level. These suggest that the outcome variables are functions of various explanatory variables.

Turning to the specific estimation results, several explanatory variables were found to be significant in the models. The variables, both those found statistically significant and those omitted due to lack of statistical significance (where appropriate), are discussed in the subsequent sections.

5.1 Driver demographics

1 Driver's age was not found to be a significant predictor of the perceived safety benefits of
2 reducing their speeds. However, in the case of the beliefs regarding the other two benefits,
3 significant differences were observed among different age groups of drivers. Drivers aged
4 between 18 and 29 years less strongly agreed that reducing their driving speed would result in
5 reduced emissions or reduced stress and road rage than drivers aged between 50 and 59 years.
6 Drivers aged 30-39 years had beliefs similar to those aged 18-29 years, but the results were
7 significant at the 90% confidence level only. Regression coefficients for other age groups
8 were not statistically significant. These results are consistent with earlier research findings
9 regarding associations between driving speeds and aggressive driving. For example, Fildes et
10 al. (1991) found that younger drivers (under 34 years of age) were more likely to exceed the
11 85th percentile speed, whereas drivers aged over 45 years were more likely to be the
12 excessively slow drivers. Studies (e.g., AAA, 1997) have reported that the majority of
13 aggressive drivers are men aged between 18 and 26 years. Age of driver was also proved to
14 be the most significant factor in crashes related to aggressive driving (Arnett, 1994).
15 Aggressive driving and thrill-seeking results in risky driving behaviors like speeding, sudden
16 acceleration, and hard braking (Öz et al., 2010). While such behaviors are definite safety
17 hazards, they also result in increased fuel consumption and emissions (Joumard et al., 1995)
18 as well as in increased stress and road rage (Dukes et al., 2001; Oliveras et al., 2002).

19
20 In terms of the magnitude of influence, young drivers (18-24 years) had the least agreement
21 that speed reduction reduces vehicular emissions and driving stress among all driver age
22 groups. These drivers are mostly the new and novice drivers who either have started driving
23 recently or have been driving only for few years. Perhaps, lack of driving experience in
24 combination with the tendency of overrating own driving skills by this group of drivers might
25 underpin young drivers perceiving the speed reduction benefits less positively than their
26 senior counterparts. Furthermore, young drivers are prone to faster driving than others
27 (Quimby et al., 1999) and young males are the most aggressive drivers (AAA, 1997).
28 Deliberate risk-taking behaviors, such as speeding, drink-driving, and reckless or negligent
29 driving are also cited to contribute to about half of the crashes involving young drivers
30 (Clarke et al., 2005). These findings in literature support the finding of the current study that
31 young drivers had the least agreement with speed reduction benefits.

32
33 Compared to male drivers, females agreed more strongly that reducing driving speeds
34 improves safety and reduces stress and road rage. This finding, again, is consistent with the
35 findings discussed from literature on the association between aggressive driving and crash
36 risk. However, no significant differences were found regarding the perceived benefits of
37 speed reductions in reducing emissions reduction between males and females. Interestingly,
38 where drivers live (urban/rural) did not show significant influence on their benefit
39 perceptions either.

40
41 The above findings of this study have important implications for improving driver behavior
42 with regard to reducing travel speeds. Since male drivers under the age of 40 years,
43 particularly the young novices, had relatively less strong beliefs than other driver groups
44 about the speed-reduction benefits, transportation and enforcement authorities should target
45 this driver group in order to improve their beliefs through education campaigns. On the other
46 hand, the other groups of drivers who showed positive attitude to speed reduction may be
47 better targets for educational campaigns targeted at encouraging drivers to reduce travel
48 speeds.

49 50 **5.2 Characteristics of cars**

1
2 Age of the car was found to be a significant predictor of perceived benefits in terms of
3 emission reductions. The drivers of the very old cars (14 years or more) perceived the
4 benefits less positively than the drivers of cars of intermediate age (3-9 years). Older cars are
5 likely to be less fuel efficient and produce more emissions, thus it is not surprising to observe
6 such beliefs from the drivers of older cars.
7

8 Drivers of small-engined cars (1.9 liters or less) believed that they can improve their safety
9 and reduce stress and road rage in driving by travelling slower to a greater extent than the
10 drivers of cars with 2-2.9 liters engines. This result can be explained by a finding of Quimby
11 et al. (1999) that the fastest drivers are usually the younger people, drivers who drive large
12 cars, and those who have high annual mileages.
13

14 Drivers of automatic cars had higher levels of agreement that speed reduction improves
15 safety, reduces vehicular emissions (significant at 92% confidence level), and reduces stress
16 and road rage. However, Larue et al. (2014) contended that eco-driving instructions (e.g.,
17 driving at consistent speed, avoiding jerky braking and acceleration) may be less effective for
18 automatic car drivers. They found that the instructions did not result in lower fuel
19 consumption or CO₂ and NO_x emissions than in normal driving of an automatic car (although
20 there were reductions of about 20% in CO and HC emissions). This suggests a need to
21 develop tailored and effective eco-driving instructions for drivers of automatic cars, given
22 their positive beliefs related to speed reductions.
23

24 Drivers who use premium quality unleaded fuel perceived that they can improve safety,
25 reduce emissions, and reduce stress and road rage to a lesser extent by driving at slower
26 speeds than the drivers who use regular unleaded fuel. The premium fuels are richer in octane
27 rating than the regular unleaded fuel and therefore drivers expect better engine performance
28 and possibly more fuel efficiency. Many cars which require premium fuel are high
29 performance cars and research (Clarke et al., 2002; Horswill and Coster, 2002) showed that
30 drivers of high performance vehicles are more likely to travel at higher speeds. Debnath et al.
31 (2013) also showed that drivers of high performance vehicles are more likely to be involved
32 in minor road rage acts (e.g., shouting and threatening without assault or property damage)
33 than drivers of other cars. Perceptions of the drivers who use premium fuels (which are
34 costlier than regular unleaded) indicate that they care for their cars or ready to pay higher fuel
35 prices, but perhaps not so when it comes to their safety or protecting the environment.
36 Interestingly, drivers who use ethanol blended unleaded fuel (E10) believed more strongly
37 than the regular unleaded users that reducing driving speed would produce less emissions. It
38 is known that quality of fuel has direct effects on vehicular emission levels and fuel economy
39 (Graves and Jeffreys, 2012; Perry and Gee, 1995). In comparison with regular unleaded fuel,
40 E10 reduces CO, CO₂, and NO_x emissions but increases fuel consumption rate (Graves and
41 Jeffreys, 2012; Larue et al., 2014). Drivers seem to perceive correctly that use of E10 would
42 reduce vehicular emissions.
43

44 The above findings could be utilized by transportation and enforcement agencies to target
45 driver groups for relevant education campaigns. Drivers of large-sized old cars with manual
46 transmission might be better targets for campaigns to improve driver beliefs about speed
47 reduction benefits, whereas the new and automatic transmission car drivers who use premium
48 quality unleaded fuel might be better targets for speed-reduction related campaigns.
49

50 **5.3 Travel behavior**

1
2 Drivers who reported driving fewer kilometers per week (up to 200 km) believed that they
3 could reduce driving stress and road rage to a greater extent by reducing speeds than the
4 drivers who reported driving 201-400 km/week. A possible plausible explanation of this
5 finding is that shorter distance drivers might have lower time pressure or be in a hurry less
6 often than the longer distance drivers. This is because the former group requires less travel
7 time than the other group in everyday travel (for example, commuting), so a reduction in
8 speed would not affect their travel time as greatly as it would affect the travel time of longer
9 distance drivers. Furthermore, the shorter distance drivers might be regular users of
10 alternative modes of transport (e.g., walk, cycle), thus a reduction in speed is seen as a
11 positive approach from the viewpoint of a pedestrian or cyclist.

12
13 Number of days cycled per month showed significant positive associations with perceptions
14 of improving safety, reducing emissions, and reducing stress and road rage by traveling at
15 slower speeds. Positive beliefs of the associations were found to increase with increasing
16 numbers of days cycled as an alternative mode of transport. Being cyclists, the drivers might
17 understand that reducing car speeds could improve the safety of bicyclists. Cycling, being an
18 emission free transport mode, could also help these drivers to become aware of the adverse
19 effects of vehicular emissions.

20
21 Drivers who frequently drive with passengers perceived that they can improve safety and
22 reduce stress and road rage by reducing driving speed. Driver who commute alone in a car
23 are likely to drive at higher speeds than others (Quimby et al., 1999) and those who drive
24 with passengers are more likely to have family members (e.g., driving children to school) in
25 their cars. These issues might influence drivers to travel at slower speeds, remain relaxed, and
26 not become involved in any forms of road rage.

27
28 While the number of days public transport is used was found to be positively associated with
29 positive perceptions of improving safety by reducing speeds, it was not found to be
30 significant in the other models. Number of days in a month a person uses the travel modes—
31 walking, driving with no passengers, and traveling as a passenger—was also found to be non-
32 significant in all three models.

33
34 The above results have important implications for transportation and enforcement authorities.
35 As the results show, drivers who frequently drive with passengers, drive for a short distance
36 per week, or often ride a bicycle showed greater beliefs about speed reduction benefits than
37 other drivers. These groups of drivers might be better targets for speed reduction related
38 campaigns.

39 40 41 **5.4 Limitations**

42
43 While this study has produced useful insights into understanding driver beliefs of speed
44 reduction benefits, it has some limitations. The response rate was low (1.8%, although the
45 total number of observations was sufficiently large: 3538) and the survey sample consists of
46 mostly RACQ members who are residents of Queensland (note that about 35% of licensed
47 drivers in Queensland are RACQ members). Thus, the results may be less generalizable to
48 general driver population and residents of other parts of Australia and of other countries.
49 Another limitation is that some participants might have confused ‘speeding’ and ‘driving
50 speed’ when the survey questions were stated as “... if I reduce my driving speed”. This

1 could have potentially resulted in some drivers who do not speed, not agreeing that reducing
2 their speed would result in safety or environmental benefits. Having said this, an examination
3 of the issue was not possible with the current data.

4 5 **6. CONCLUSIONS**

6
7 The results of the SUR models suggest that there are significant associations between drivers'
8 perceived benefits and the characteristics of drivers, their cars, and their travel behavior.
9 While driver age was not a significant predictor of safety benefits, drivers under the age of 29
10 years perceived the benefits of reducing emissions, and stress and road rage less strongly than
11 the older drivers. Female drivers and those who drive small cars had stronger beliefs than
12 other drivers that reducing speed would improve safety and reduce stress and road rage.
13 Drivers of automatic cars and drivers who are bicycle commuters perceived the three benefits
14 more positively than other drivers. On the other hand, drivers who use premium quality
15 unleaded fuel perceived the three benefits less positively than those who use regular quality
16 unleaded fuel. However, those who use ethanol-blended unleaded fuel perceived the benefit
17 of emissions reductions more strongly than the regular unleaded users. Driving with one or
18 more passengers seem to have positive effects on drivers' speed reduction benefit beliefs for
19 improving safety and reducing stress and road rage. Drivers who drive fewer kilometers per
20 week felt that reducing speed would help them to reduce stress and road rage. Apart from
21 cycling and driving with passengers, use of other forms of transport modes, such as walking,
22 public transport, driving alone, and being a passenger in a car were not found to be associated
23 with drivers' speed reduction benefits perceptions.

24
25 The finding that some driver groups perceived the benefits of speed reduction positively
26 holds promise for making road transport safer, less damaging to the environment, and less
27 stressful to drivers. However, there remains a greater need for convincing some groups of
28 drivers about the costs and benefits of reducing travel speeds. In particular, education
29 programs targeted to young male drivers could help them to better understand the benefits of
30 driving at lower speeds. Findings of the current study, in conjunction with the findings of
31 existing research that drivers generally misjudge the travel time savings or losses resulting
32 from changes in travel speeds, indicate that driver perceptions may not truly reflect the actual
33 benefits achievable from reducing speeds. Therefore, correcting the misperceptions and
34 encouraging more positive perceptions of speed reduction benefits should be among the
35 targets of driver education and licensing programs. Evaluation of the effectiveness of such
36 programs could be an important subject of future research.

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39
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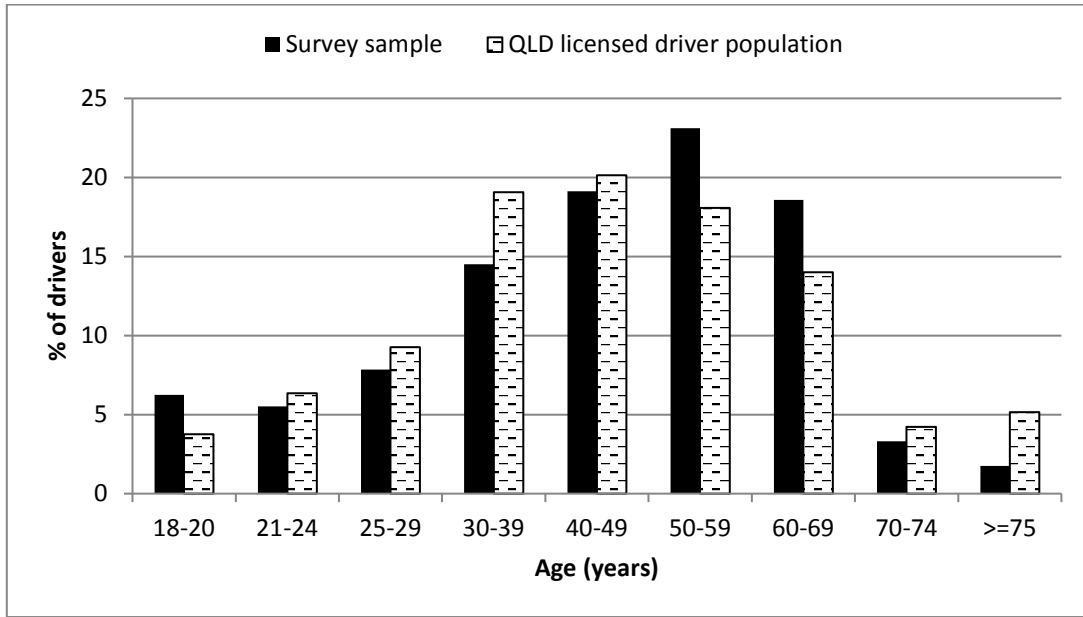
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Figure 1 Comparison of survey sample and Queensland's (QLD) licensed driver population

1 **Table 1 Summary of survey questions**

2

Survey questions	Measurement unit
Driver beliefs related questions	
I believe I can improve road safety if I drive a car with the newest technology	1 to 6*
I believe I can improve road safety if roads were smoother and wider	1 to 6*
I believe I can improve road safety if I follow the road rules	1 to 6*
I believe I can improve road safety if I walk, cycle or use public transport	1 to 6*
I believe I can improve road safety if I reduce my driving speed [#]	1 to 6*
I believe I can reduce my car's emissions if I change my driving style	1 to 6*
I believe I can reduce my car's emissions if I have my car serviced at least once per year	1 to 6*
I believe I can reduce my car's emissions if I plan my trips in advance	1 to 6*
I believe I can reduce my car's emissions if I reduce my driving speed [#]	1 to 6*
I believe I can reduce my car's emissions if I use alternative fuels e.g., ethanol/ biodiesel	1 to 6*
I believe I can reduce stress and road rage if I drive a car with the newest technology	1 to 6*
I believe I can reduce stress and road rage if I change my driving style	1 to 6*
I believe I can reduce stress and road rage if I follow the road rules	1 to 6*
I believe I can reduce stress and road rage if I walk, cycle or use public transport	1 to 6*
I believe I can reduce stress and road rage if I reduce my driving speed [#]	1 to 6*
I believe I can reduce stress and road rage if I plan my trips in advance	1 to 6*
Driver demographics related questions	
Age (What is your birth year?) [#]	Years
Gender (What is your gender?) [#]	Male/Female
Living area (where do you live?) [#]	Post code
Driving experience (How many years of driving experience you have?)	Years
Car characteristics related questions	
Car age (What is the year of manufacture of your car?) [#]	Years
No of cylinders (How many cylinders your car's engine has?) [#]	No of cylinders
Displacement (What is the engine size of your car?) [#]	Litres
Fuel type (Which type of fuel you regularly use?) [#]	Regular unleaded/ Premium unleaded/ LGP/ E10/ Diesel
Fuel consumption (What is the average fuel consumption rate of your car?) [#]	Litres per 100 Km
Transmission type (What is the type of transmission of your car?) [#]	Auto/Manual
Travel characteristics related questions	
How many kilometres you drive per week? [#]	Km
How many drivers usually drive your car? [#]	No of drivers
How many days per month you use other modes of transport – Walk? [#]	Days/month
How many days per month you use other modes of transport – Cycle? [#]	Days/month
How many days per month you use other modes of transport – Public transport? [#]	Days/month
How many days per month you use drive your car with passenger(s)? [#]	Days/month
How many days per month you use drive your car without passenger(s)? [#]	Days/month
How many days per month you travel as a passenger in a car? [#]	Days/month

3 [#] questions used in this study; * 1=strongly disagree, 2=moderately disagree, 3=slightly disagree, 4=slightly
 4 agree, 5=moderately agree, and 6=strongly agree.

5

1 **Table 2 Variables included in Seemingly Unrelated Regression Models**

2

Variables	Description	Mean	S.D.	Min	Max
<i>Dependent variables</i>					
Safety benefit	Strongly disagree (1) to Strongly agree (6)	4.44	1.41	1	6
Emissions benefit	As above	4.30	1.31	1	6
Stress benefit	As above	4.00	1.39	1	6
<i>Explanatory variables</i>					
<i>Driver demographics</i>					
Participant age: 18-20 years	1: Yes, 0: No	0.06	0.24	0	1
Participant age: 21-24 years	1: Yes, 0: No	0.06	0.23	0	1
Participant age: 25-29 years	1: Yes, 0: No	0.08	0.27	0	1
Participant age: 30-39 years	1: Yes, 0: No	0.14	0.35	0	1
Participant age: 40-49 years	1: Yes, 0: No	0.19	0.39	0	1
Participant age: 50-59 years*	1: Yes, 0: No	0.23	0.42	0	1
Participant age: 60-69 years	1: Yes, 0: No	0.19	0.39	0	1
Participant age: 70-74 years	1: Yes, 0: No	0.03	0.18	0	1
Participant age: >=75 years	1: Yes, 0: No	0.02	0.13	0	1
Gender	1: Female, 0: Male	0.50	0.50	0	1
Living area	1: Rural, 0: Urban	0.15	0.36	0	1
<i>Car characteristics</i>					
Car age: <3 years	1: Yes, 0: No	0.19	0.39	0	1
Car age: 3-8 years	1: Yes, 0: No	0.46	0.50	0	1
Car age: 9-13 years*	1: Yes, 0: No	0.22	0.41	0	1
Car age: >=14 years	1: Yes, 0: No	0.13	0.34	0	1
Number of cylinders	1: 2-4, 0: 5-8	0.73	0.45	0	1
Engine size: <=1.9 litres	1: Yes, 0: No	0.23	0.42	0	1
Engine size: 2-2.9 litres*	1: Yes, 0: No	0.28	0.45	0	1
Engine size: >=3 litres	1: Yes, 0: No	0.22	0.41	0	1
Engine size: unsure/don't know	1: Yes, 0: No	0.27	0.44	0	1
Transmission type	1: Automatic, 0: Manual	0.62	0.48	0	1
Fuel type: Diesel	1: Yes, 0: No	0.13	0.34	0	1
Fuel type: E10 unleaded	1: Yes, 0: No	0.19	0.40	0	1
Fuel type: LGP	1: Yes, 0: No	0.02	0.13	0	1
Fuel type: Premium unleaded	1: Yes, 0: No	0.20	0.40	0	1
Fuel type: Regular unleaded*	1: Yes, 0: No	0.46	0.50	0	1
Fuel consumption: <=8L/100km	1: Yes, 0: No	0.15	0.36	0	1
Fuel consumption: 8.1-12L/100km*	1: Yes, 0: No	0.34	0.47	0	1
Fuel consumption: 12.1-16L/100km	1: Yes, 0: No	0.09	0.29	0	1
Fuel consumption: >16L/100km	1: Yes, 0: No	0.02	0.14	0	1
Fuel consumption: Don't know	1: Yes, 0: No	0.40	0.49	0	1
<i>Travel characteristics</i>					
Distance driven/week: <=100km	1: Yes, 0: No	0.14	0.35	0	1
Distance driven/week: 101-200km	1: Yes, 0: No	0.32	0.47	0	1
Distance driven/week: 201-400km*	1: Yes, 0: No	0.37	0.48	0	1
Distance driven/week: 401-600km	1: Yes, 0: No	0.14	0.34	0	1
Distance driven/week: >600km	1: Yes, 0: No	0.03	0.17	0	1
Number of drivers	1: Multiple, 0: Single	0.53	0.50	0	1
Walk	No of days/month	7.72	9.71	0	31
Cycle	No of days/month	1.12	3.72	0	31
Public transport	No of days/month	3.61	6.49	0	31
Dive with no passenger	No of days/month	18.40	9.38	0	31
Drive with passenger(s)	No of days/month	10.91	9.02	0	31
As passenger in car	No of days/month	3.77	4.68	0	31

3 * Reference category

4

5

1 **Table 3 Estimation results and fitness statistics of Seemingly Unrelated Regression**
 2 **Models**
 3

Explanatory variables	Coeff.	Std. Err.	z	P>z
<i>Safety model</i>				
Female driver	0.282	0.047	5.98	<0.001
Engine Size: <=1.9 litres ^a	0.157	0.060	2.63	0.009
Engine Size: Unsure/Don't know ^a	0.106	0.060	1.77	0.076
Automatic transmission	0.101	0.050	2.02	0.044
Premium unleaded fuel ^b	-0.280	0.063	-4.46	<0.001
Cycle (days/month)	0.012	0.006	1.94	0.053
Public Transport (days/month)	0.005	0.003	1.66	0.096
Drive with passenger (days/month)	0.008	0.002	3.35	0.001
Constant	4.122	0.068	60.32	0.000
<i>Emissions model</i>				
Participant age: 18-20 years ^c	-0.472	0.088	-5.35	<0.001
Participant age: 21-24 years ^c	-0.417	0.092	-4.55	<0.001
Participant age: 25-29 years ^c	-0.317	0.080	-3.98	<0.001
Participant age: 30-39 years ^c	-0.119	0.064	-1.85	0.064
Participant age: 70-74 years ^c	-0.318	0.113	-2.81	0.005
Car age: <3 years ^d	-0.091	0.049	-1.86	0.063
Car age: >=14 years ^d	-0.134	0.057	-2.33	0.020
Automatic transmission	0.082	0.046	1.77	0.077
E10 Unleaded fuel ^b	0.116	0.059	1.96	0.050
Premium unleaded fuel ^b	-0.147	0.058	-2.52	0.012
Cycle (days/month)	0.017	0.006	2.90	0.004
Constant	4.365	0.060	72.20	<0.001
<i>Stress model</i>				
Participant age: 18-20 years ^c	-0.273	0.088	-3.12	0.002
Participant age: 21-24 years ^c	-0.316	0.091	-3.47	0.001
Participant age: 25-29 years ^c	-0.212	0.079	-2.68	0.007
Participant age: 30-39 years ^c	-0.113	0.064	-1.77	0.077
Participant age: 60-69 years ^c	0.229	0.060	3.84	<0.001
Participant age: 70-74 years ^c	0.231	0.113	2.05	0.040
Female driver	0.175	0.045	3.84	<0.001
Engine Size: <=1.9 litres ^a	0.174	0.057	3.07	0.002
Automatic transmission	0.113	0.050	2.27	0.023
Premium unleaded fuel ^b	-0.201	0.062	-3.26	0.001
Weekly drive distance: <=100 km ^e	0.170	0.057	3.00	0.003
Weekly drive distance: 101-200 km ^e	0.081	0.043	1.86	0.062
Cycle (days/month)	0.018	0.006	2.88	0.004
Drive with passenger (days/month)	0.005	0.002	2.27	0.023
Constant	3.712	0.076	48.66	<0.001
Model Fitness statistics				
	Obs	Parameters	Chi-sq	p-value
Safety model	3538	12	131.4	<0.001
Emissions model	3538	17	126.7	<0.001
Stress model	3538	23	162.4	<0.001

4 ^a Ref category: 2-2.9 litres; ^b Ref category: regular unleaded; ^c Ref category: 50-59 years; ^d Ref category: 3-8
 5 years; ^e Ref category: 201-400 km; Only the variables with p<0.1 in the most parsimonious model are shown in
 6 the table.
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