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## Population Ageing and Structural Adjustment

by

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# **Population Ageing and Structural Adjustment**

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## ABSTRACT

The future effects of population ageing on the Australian economy have been widely canvassed in recent years, most notably in the two *Intergenerational Reports* produced by the Australian Treasury and in the *Economic Implications of an Ageing Australia* report produced by the Productivity Commission.

These reports are mainly concerned with the effect of ageing on the government's budgetary position. On the income side, they focus on how ageing affects labour supply and gross domestic product. On the expenditure side, they focus on how ageing affects various spending categories including education, health and aged care. This paper provides a complementary analysis in that it considers how the structure of the economy is likely to be affected by these influences. In particular, it analyses the effects on 64 skill groups, 81 occupations and 106 industries.

The effects are modelled by comparing two economies: a basecase in which population ageing takes place, and an alternative (counterfactual) economy in which the age structure of the population – insofar as it affects workforce participation rates and hours worked per week – remains unchanged. In the interests of transparency, the *total effect* of population ageing is decomposed into:

- a *scale effect* due to age-related shifts in total hours of employment (with the skill composition of employment unchanged).
- a *skill effect* due to age-related shifts in hours of employment distinguished by skill (with total hours of employment unchanged),
- a *taste effect* due to age-related shifts in the commodity composition of household final consumption, and
- a *public effect* due to age-related shifts in government final consumption.

The simulations are conducted using the MONASH applied general equilibrium model of the Australian economy. They generate results for each year from 2004-05 to 2024-25, but the analysis concentrates on explaining the deviations in the levels of selected variables in the basecase (ageing) simulation from their values in the counterfactual (no ageing) simulation in the final year, i.e., 2024-25. Results are reported separately for each of the four effects and for all four taken together (the total effect).

The paper pays particular attention to the implications of the analysis for economic policy.

JEL Classification: C68, D58, J11, J21, J23

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# POPULATION AGEING AND STRUCTURAL ADJUSTMENT<sup>1</sup>

by

James Giesecke and G.A.Meagher

## 1. Introduction

The Australian population is getting older. In 2003-04, the share of the adult civilian population aged 65 or more was about 16 per cent. By 2024-25, it is expected to increase to about 24 per cent. Because the elderly have relatively low workforce participation rates and work relatively few hours per week, the supply of labour (measured in hours) is expected to grow somewhat more slowly during the period than the adult population (0.78 per cent per annum for the former compared with 1.21 per cent per annum for the latter)<sup>2</sup>.

Furthermore, the impact of population ageing will not be uniformly distributed across labour with different skills<sup>3</sup>. In 2003-04, members of the workforce with some kind of post-school qualification had an average age of 40.0 years, whereas those without such a qualification had an average age of only 36.3 years. Within the former group, the average age varied from 38.3 years for workers with a *Bachelors degree* to 43.7 for those with a *Post-graduate degree*. Among those with a bachelors degree, the variation extended from 33.4 years for those whose main field of study was *Creative arts* to 40.6 years for those whose main field was *Health*.

This variation has implications for the employment of labour in different occupations and industries. When the current average age of workers with a particular skill is relatively high, the supply of labour with that skill will tend to increase relatively slowly in the future. That is, the skill will tend to become scarce over time and its relative wage rate will tend to rise.

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<sup>1</sup> This paper was originally prepared for a presentation on the *Structural Economic Effects of Population Ageing and their Relevance to Policy* in Canberra on 22 May 2008. The paper was commissioned by the Commonwealth Department of Innovation, Industry, Science and Research and draws on research previously reported in Giesecke and Meagher (2008). The authors are grateful to the Department for financial support and for valuable comments during the life of the project. However, the views expressed in the paper are those of the authors and are not necessarily shared by the Department.

<sup>2</sup> These estimates are based on projections by the Productivity commission (2005).

<sup>3</sup> In this paper, the term "skill" is used interchangeably with the term qualification.

This eventuality will flow through, in turn, to the wage rates for occupations which are relatively intensive in their use of the skill, to the costs of production of the industries which are relatively intensive in their use of the affected occupations, and to the distribution of employment among occupations and industries.

Population ageing will also affect the structure of the economy via the demand side of product markets. In 2003-04, single-person households of age 65 and over devoted 6.86 per cent of their total expenditure on goods and services to medical and health expenditure. For other single-person households, the figure was only 3.92 per cent. More generally, population ageing can be expected to favour expenditure on health and food at the expense of transport, recreation and alcohol via its effect on private final consumption expenditure. Health expenditure also comprises a large share of government final consumption expenditure (11.87 per cent in 2003-04)<sup>4</sup>, and this share will tend to increase as the population ages.

The purpose of the paper, then, is to provide a quantitative assessment of the way the economy is likely adapt to changes in the supply of labour and the demand for commodities induced by population ageing. The method for achieving the objective begins with a basecase simulation<sup>5</sup> for the period 2004-05 to 2024-25 prepared using the MONASH applied general equilibrium model<sup>6</sup> of the Australian economy. The basecase, which includes the effects of population ageing, is then compared with a counterfactual simulation in which those effects have been removed. Results are presented in terms of the deviations of values of selected macro and structural variables in the basecase simulation from their values in the counterfactual. In other words, the reported results represent the effects of population ageing (a comparison of the basecase against the counterfactual) rather than the effects of removing population ageing (a comparison of the counterfactual against the basecase).

Population ageing is a topic which has received considerable attention in the Australian literature. The volume of material has been such that the Australian Government now operates a website devoted to its enumeration, and several Australian universities maintain

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<sup>4</sup> See ABS (2007), Table 52.

<sup>5</sup> The term 'simulation' should be taken to mean projection or 'conditional forecast', that is, a forecast of what will happen if certain specified conditions are met. A projection does not necessarily represent the most likely outcome.

<sup>6</sup> The model is comprehensively documented in Dixon and Rimmer (2002).

research centres for the study of its various aspects<sup>7</sup>. However, two particular reports provide the most direct antecedents to the present study. *Workforce Tomorrow: adapting to a more diverse Australian labour market*, produced by the Department of Employment and Workplace Relations in 2005, is an analysis of simulations using an earlier version of the model described here. That version did not include the effects of population ageing on the demand for commodities but is otherwise conceptually similar. Both the *Workforce tomorrow* simulations and the present simulations rely critically on projections performed by the Productivity Commission (2005) for its report on the *Economic Implications of Population Ageing*. In particular, the Commission's projections for population, labour force participation, hours worked per week and employment are all incorporated into the basecase simulation. Indeed, the basecase simulation can be regarded as a more elaborate version of the economic outlook<sup>8</sup> described in the Commission's report. The role of the counterfactual simulation is to identify how the structure of the economy, as described by 64 qualification groups, 81 occupations and 106 industries, adapts to the changes in the age distribution of the population incorporated in the basecase.

In recent years, the unemployment rate in Australia has fallen to historically low levels. The current widespread interest in the effects of population ageing has been stimulated in no small measure by the associated emergence of skill shortages. Hence, the ensuing analysis begins, in Section 2, with a consideration of the nature of skills shortages and of their relationship with the simulation methodology. The specification of the simulations is described in Section 3 and the results in Section 4. Section 5 draws out the implications of the analysis for public policy and Section 6 contains some concluding remarks.

## **2. Skills Shortages and Population Ageing**

A shortage of a particular skill is said to exist when employers are unable to fill, or have considerable difficulty filling, vacancies for that skill at current levels of remuneration and conditions of employment, and reasonably accessible location. In terms of the simple demand and supply diagram for the skill shown in Figure 1, a shortage represented by  $(L_2 - L_1)$  exists when the wage rate  $W_1$  is below the equilibrium rate  $W_0$ .

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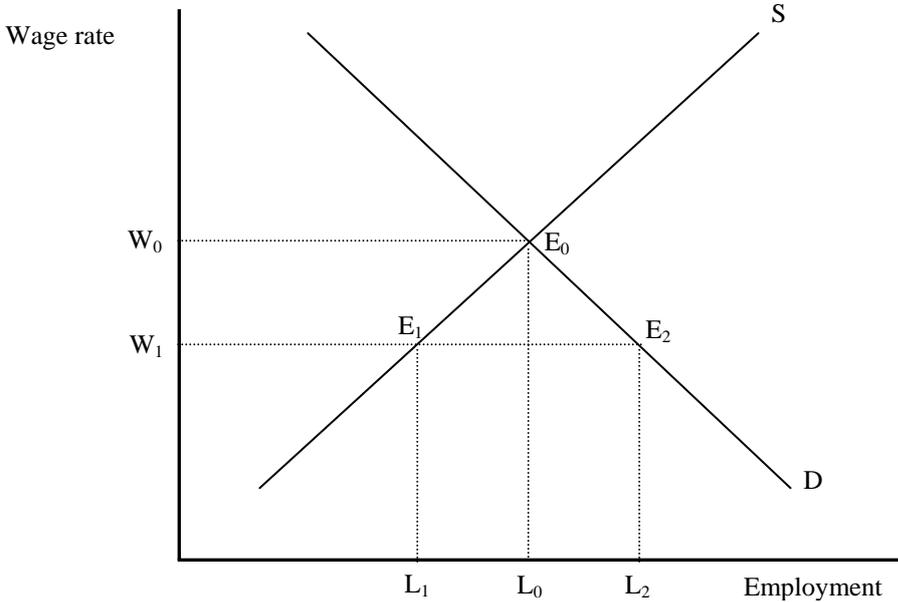
<sup>7</sup> See Ageing Research Online (<http://www.aro.gov.au/>) and the links to related sites contained therein.

<sup>8</sup> Specifically, the economic outlook referred to here is the one described by the projections contained on the CD supplied with the report.

Skills shortages are to be distinguished from skills gaps and recruitment difficulties. *Skills gaps* occur when existing employees do not have the required qualifications, experience or specialised skills to meet a firm’s needs for an occupation. *Recruitment difficulties* occur when employers have some difficulty in filling vacancies for an occupation and may be due to factors such as relatively low remuneration, unsatisfactory working hours, an inaccessible location or ineffective recruitment procedures<sup>9</sup>.

When assessing the evidence for a skills shortage, the result depends on the aggregation, time and spatial dimensions under consideration. In general, the extent of the shortage increases with the level of disaggregation, decreases with the length of the time period, and decreases with the size of the geographical area<sup>10</sup>. Hence, while a skills shortage is conceptually well defined in terms of Figure 1, it is much more elusive to estimate empirically.

**Figure 1. Excess Demand for Labour (Skills Shortage)**



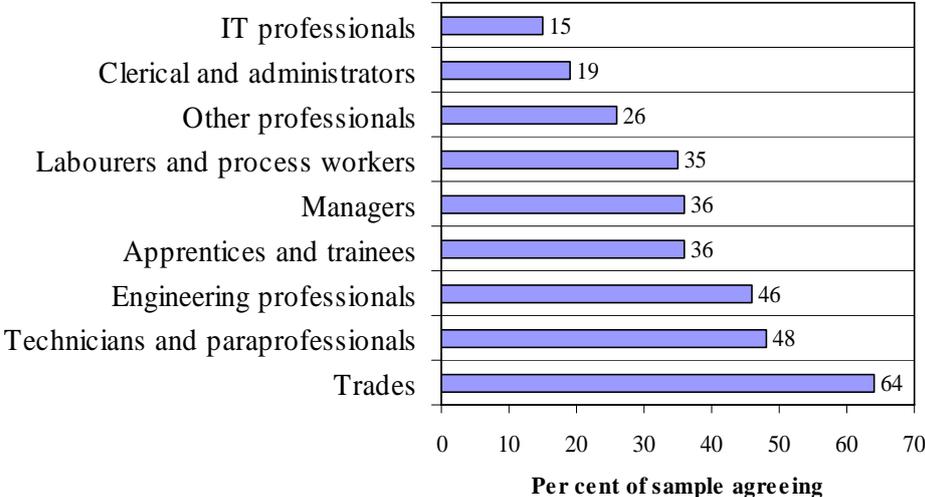
Skills shortages are usually measured by one of two methods - employer-based surveys or the analysis of labour market indicators. A recent example of the former is described in the *World Class Skills for World Class Industries* report prepared by the Allen Consulting Group

<sup>9</sup> The definitions of skills shortages, skills gaps and recruitment difficulties are taken from ABS (2005), p.15. They are due to the Department of Employment and Workplace Relations.

(2006). The quantitative information on skills shortages elicited by the survey is contained in Figure 4.3 of the report. It is reproduced here as Figure 2.

Note that no distinction is drawn between skills shortages and recruitment difficulties in the relevant survey question. Note also that the quantitative dimension is restricted to the percentage of respondents who reported difficulties in securing a particular skill, and does not extend to the amount by which the supply of the skill falls short of the demand for the skill. Most quantitative information from employer-based surveys takes this form.

**Figure 2. Evidence of Skills Shortages from an Employer-Based Survey**



*Source: Allen Consulting Group (2005). Difficulties securing skills—by occupation, Australian Companies, 2005. Survey question: In the last year has your company experienced difficulties in securing the following types of employees?*

The market indicator approach does not attempt to measure skills shortages directly, but to infer their existence from changes in skilled vacancies, employment, unemployment, participation, hours worked and/or wages<sup>11</sup>. The most influential example of the method is the Skills in Demand program operated by the Department of Education, Employment, and Workplace Relations (2006) on an annual basis. It relies in part on the Survey of Employers who have Recently Advertised (SERA) and forms the basis of the Migration Occupations in Demand List (MODL) maintained by the Department of Immigration and Citizenship. It has the limited objective of providing qualitative, indicative information only on skills in demand.

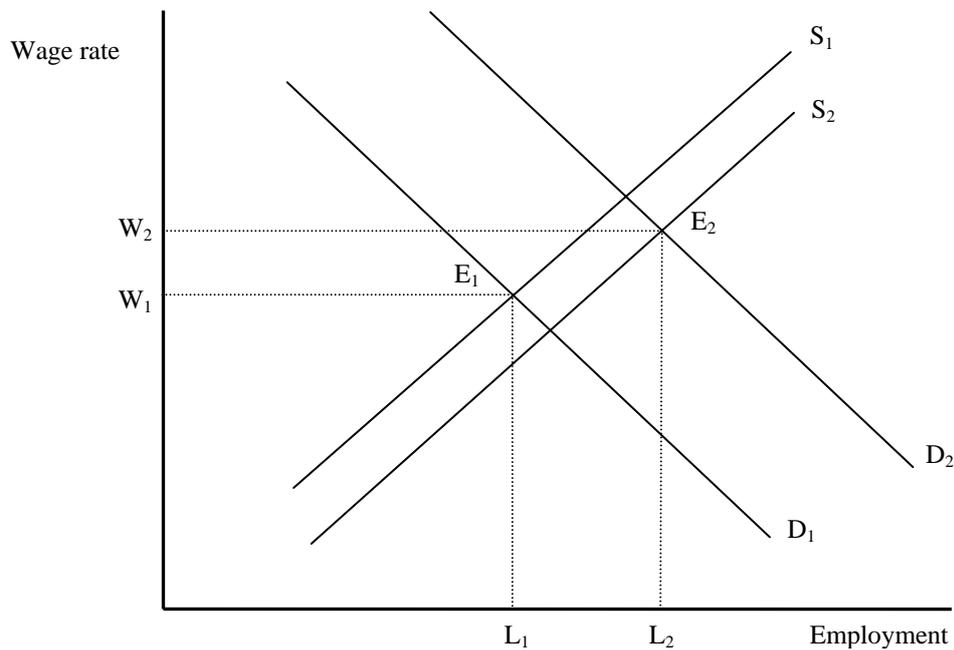
<sup>10</sup> For further discussion on this issue, see Shah and Burke (2006).  
<sup>11</sup> The indicator approach is described in some detail by Richardson (2007). The ABS (2005) has applied the approach to skills shortages in Western Australia.

Returning to Figure 1, no direct information on the extent of skills shortages, as measured by the excess demand ( $L_2 - L_1$ ), is published in Australia.

In a market economy, skill shortages are a transient phenomenon. Referring again to Figure 1, the existence of the excess demand ( $L_2 - L_1$ ) will induce an increase in the wage rate and a movement along the supply curve from  $E_1$  to  $E_0$ , thus eliminating the shortage. However, if the market mechanism is deemed to be too slow, policies which increase labour market flexibility may be appropriate. Alternatively, if the wage rate  $W_0$  is deemed to be too high, policies designed to shift the supply curve to the right (by additional training programs or increased immigration, for example) would restore equilibrium at a lower rate.

Given the absence of any direct quantitative evidence on the extent of existing skills shortages (as measured by the excess demand for labour ( $L_2 - L_1$ ) in Figure 1), the simulations reported in this paper make no attempt to elucidate skills shortages that may exist at some time in the future. As the economy evolves, both the demand and supply curves in Figure 1 will tend to move to the right. The effect of population ageing on a particular labour market is typically to slow down the increase in labour supply. The simulations should be understood to track the movement of the equilibrium level of wages and employment for each labour market from one year to the next. In terms of Figure 3, they track the movement from  $E_1$  to  $E_2$ . In the basecase (which incorporates population ageing), the movement typically involves an increase in the wage rate. In the context of applied general equilibrium modelling, the term “equilibrium” is used advisedly. In particular, it does not imply that all markets clear. In the present case, the equilibrium level of employment includes a finite amount of unemployment that is unresponsive to changes in the wage rate and does not appear in Figure 3. It may be considered to represent frictional unemployment.

**Figure 3. Shifts in Demand and Supply over Time**



### 3. Specifying the Simulations

In this paper, population ageing is characterised by its effects on labour supply by skill, on private consumption by commodity, and on government consumption by commodity. The specification of each of these effects is discussed in turn.

#### 3.1 Labour Supply

For the basecase simulation, labour supply was determined by progressively projecting the following variables:

- adult population,
- labour force participation rates,
- labour force measured in persons,
- unemployment rates,
- employment measured in persons,
- average hours worked,
- employment measured in hours.

All these projections were taken from the Productivity Commission's report and are differentiated by age and sex.

A skill dimension was then incorporated into the projections using data from the Labour Force Survey (LFS) and the Survey of Education and Work (SEW), both of which are conducted by the Australian Bureau of Statistics (ABS) on a regular basis. Specifically, a five-dimensional employment matrix (measured in persons) was constructed for each year from 1994-95 to 2003-04, its dimensions consisting of

- qualification level (7 levels of highest educational attainment),
- qualification field (12 main fields of highest educational attainment),
- occupation (81 minor occupational groups),
- sex (2) and
- age (12 groups).

The qualification categories belong to the Australian Standard Classification of Education (ASCED) (ABS, 2001) and the occupations belong to the Australian Standard Classification of Occupations (ASCO) (ABS, 1997).

Next, two three-dimensional employment matrices (one measured in persons and one measured in hours) were constructed for each year, the dimensions being

- occupation (81 minor occupational groups),
- sex (2) and
- age (12 groups).

The five-dimensional matrix was then converted from persons to hours on the assumption that average hours per worker are the same for all workers with a particular occupation, sex and age. Finally, trends in the distribution of qualifications were estimated for each sex and age group (i.e., for 24 groups in total) and extrapolated into the future. The method yields projections of employment (measured in hours) for 67 skill groups consisting of six qualification levels cross-classified by 11 qualification fields plus the category *No post-school qualification* which is common to both classifications. In the base year for the simulations (i.e., 2003-04), no hours were worked in three of the 67 skill groups, so the number actually included was reduced to 64.

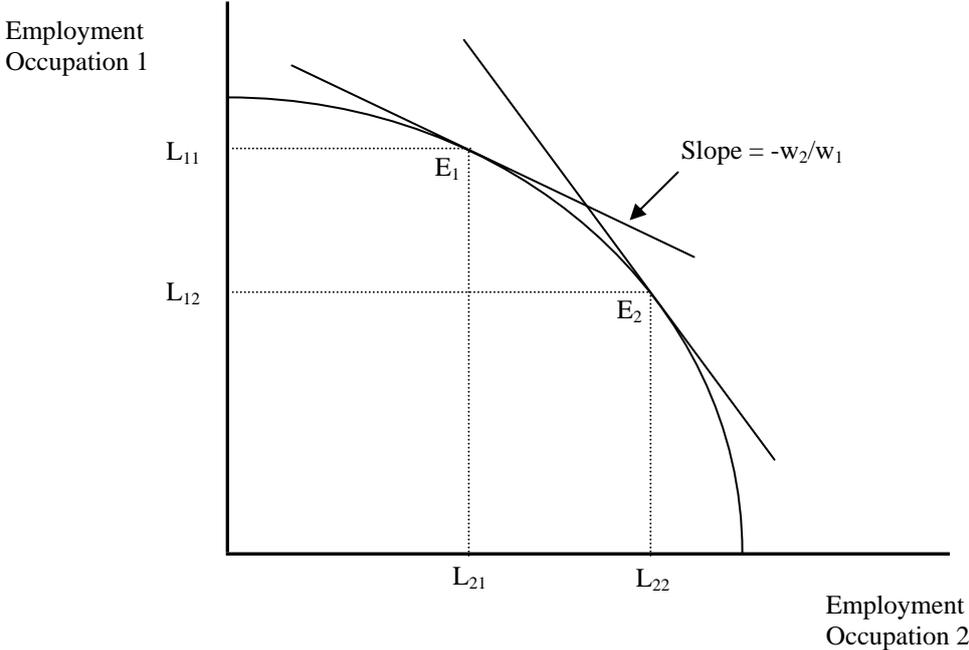
For the counterfactual simulation, the adult population was assumed to grow at the same rate as in the basecase but its distribution by age and sex remains as it was in 2003-04. The resulting employment growth rates by skill for the two simulations are compared in Table A1 of the Appendix. Population ageing has the effect of reducing the average annual rate of growth in employment from 1.00 per cent per annum in the counterfactual (no ageing) simulation to 0.81 per cent per annum in the basecase (ageing) simulation.

In order to support the simulations, the MONASH model was augmented with CET-like skill-specific occupational supply functions. For holders of a given skill, these functions make labour supply to individual occupations a positive function of the relative wages of those occupations<sup>12</sup>. Figure 4 presents the idea diagrammatically. The position of the transformation curve is determined by the employment level of the skill. If the wage rate of occupation 2 increases relative to that of occupation 1, the isorevenue line becomes steeper, and the owners of the skill can increase their income by transforming some of occupation 1 into occupation 2. Hence, they change the occupational mix from  $E_1$  to  $E_2$ . In principle, each of the 64 skills can be transformed into any of the 81 occupations identified in the model. However, if none of a particular skill is used in a particular occupation in the base period, none of it will be used in that occupation in the simulations.

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<sup>12</sup> Following Dixon and Rimmer (2006), holders of each skill are assumed to maximise a CES utility function, in which labour income earned in each occupation enter as arguments, by choosing labour supply to each occupation subject to a skill-specific aggregate employment constraint. The solution to this problem is a set of skill-specific labour supply functions, in which occupational labour supplies by each skill are positive functions of relative occupational wage rates.

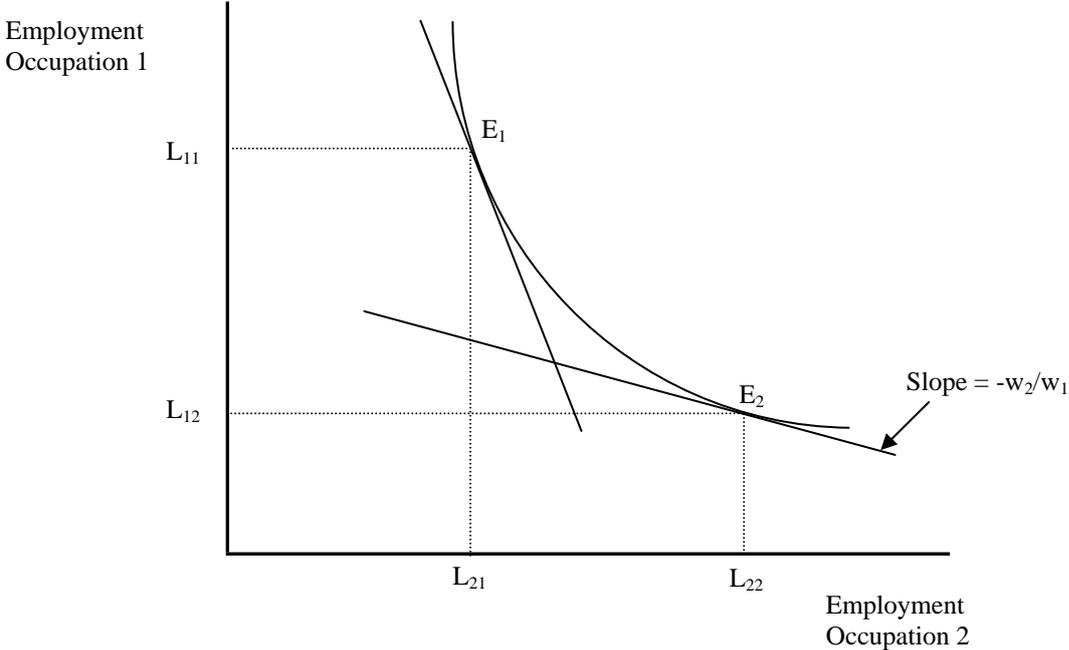
**Figure 4. Skill Transformations between Occupations**



Labour of different occupations can be converted, in turn, into effective units of industry-specific labour according to Constant Elasticity Substitution (CES) functions. In Figure 5, the position of the isoquant is determined by the level of employment in the industry. If the wage rate of occupation 2 decreases relative to that of occupation 1, the isocost line becomes steeper, and the producers in the industry can reduce their costs by substituting some of occupation 2 for occupation 1. Hence they change the occupational mix from  $E_1$  to  $E_2$ . In principle, each of the 106 industries can employ any of 81 occupations but, as before, none of a particular occupation will be used by an industry in the simulations if none of it was used by that industry in the base period.

According to this treatment, then, when Figure 3 refers to a skill (the employment of which is exogenous), the supply curves should be vertical. When it refers to an occupation (the employment of which responds to changes in wage rates), the supply curves should be upward sloping.

**Figure 5. Substitution between Occupations in Industries**



**3.2 Private Consumption**

The 2003-04 Household Expenditure Survey (HES) contains information for households (6975 records), for persons (13726 records) and for expenditure (492477 records) on 625 commodities. In principle, the direct effect of population ageing on household expenditure by commodity can be determined by:

- (a) calculating per capita expenditure on each of the 625 commodities by age and sex in 2003-04;
- (b) calculating the expenditures in the years 2004-05 to 2024-25 on the assumption that the population by age and sex grows as described in the Productivity Commission’s report, and that per capita expenditure by age and sex remains constant;
- (c) calculating the expenditures in the years 2004-05 to 2024-25 on the assumption the total population grows as in step (b), and that both the distribution of the population by age and sex and per capita expenditure by age and sex remain constant;
- (d) subtracting the expenditures calculated at step (c) from the expenditures calculated at step (b).

However, the expenditure records in the HES are household specific rather than person specific, and the age and sex of a household are not defined. Hence the following algorithm was designed.

- (a) The HES describes how the 2003-04 population (population 1, say) by age and sex is distributed between 6957 households. In this distribution, each person has the same weight as the household weight.
- (b) A new population (population 2, say) is calculated in which the number of persons is the same as population 1 but the distribution across age and sex is the same as the population projected by the Productivity Commission for 2004-05.
- (c) Population 2 is distributed between the 6957 household types by adjusting the household weights. In this distribution, each household type has the same number of persons of a particular age and sex as in population 1, and each person has the same weight as the household weight.
- (d) Steps (b) and (c) are repeated for populations 3 to 22 corresponding to the years 2005-06 to 2024-25.
- (e) The expenditures on each of the 625 HES commodities is then calculated for each of the 22 populations on the assumption that both the expenditure per household and the distribution of expenditure between persons within a household remain constant. Differences between the expenditures of the populations are due entirely to differences in the numbers of households of each of the 6957 types.
- (f) The direct effect of population ageing on expenditures between years 2004-05 and 2005-06, say, is then determined by subtracting the expenditures of population 2 from those of population 3.

The details of the algorithm are set out in Giesecke and Meagher (2008).

For purposes of the MONASH simulations, the HES classification of 625 commodities required some further processing. First, it was converted to a classification consistent with the Australian System of National Accounts (ASNA). The Australian Bureau of Statistics does not publish an appropriate concordance and one was constructed by matching the HES descriptors to the ASNA descriptors in ABS (2000), Chapter 14. Further, the HES expenditure data does not include imputed rent on owner occupied housing. However the category is an important component of Household Final Consumption Expenditure (HFCE) in the national accounts and is required for the simulations. Hence total imputed rent in 2003-04

was allocated between the HES households in proportion to the estimated sale price of their dwellings, a category that is included in the HES data. In like manner, several of the expenditure categories included in the HES are not included in HFCE and were excluded from the data for the simulations. Finally the HES data was aggregated to a classification compatible with HFCE data, and scaled to conform to the latter for 2003-04.

The revised data were then aggregated across households using the 22 sets of household weights derived via the algorithm described above. The changes in the resulting expenditure shares then represent the direct effect of population ageing on household consumption.

### **3.3 Public Consumption**

In its report, the Productivity Commission discusses the projected effects of population ageing on government expenditure for several categories, including health, education and aged care. The database for the MONASH model identifies Government Final Consumption Expenditure (as defined in the National Accounts) by input-output commodity. The commodity classification includes health and education, but they are not conceptually the same as the corresponding categories used by the Commission. The latter are much larger. Evidently, the Commission has included in its definition of government expenditure categories (such as transfer payments) which are not included in National Accounts definition. For example, aged care is a component of the commodity *Community services* in the National Accounts. However, the Commission's estimate of expenditure on aged care significantly exceeds the National Accounts estimate of expenditure on all components of *Community services*. No attempt has been made to reconcile these differences quantitatively. Rather, it has been assumed

- (a) that the effects of population ageing on the National Accounts' versions of government expenditure on health and education are the same as the effects on the Commission's versions, and
- (b) that the effect on *Community services* is the same as the effect on the Commission's version of aged care.

## 4. The Simulation Results

As previously indicated, the effects of population ageing are modelled by comparing two economies: a basecase in which population ageing takes place, and an alternative (counterfactual) economy in which the age structure of the population remains unchanged. In the interests of transparency, various components of the comparison are identified separately via separate simulations. In particular, the *total effect* of population ageing is decomposed into:

- a *scale effect* due to age-related shifts in total hours of employment (with the skill composition of employment unchanged).
- a *skill effect* due to age-related shifts in hours of employment distinguished by skill (with total hours of employment unchanged),
- a *taste effect* due to age-related shifts in the commodity composition of household final consumption, and
- a *public effect* due to age-related shifts in government final consumption,

The simulations generate results for each year from 2004-05 to 2024-25. However, the discussion will concentrate on explaining the deviations in the levels of selected variables in the basecase (ageing) simulation from their values in the counterfactual (no ageing) simulation in the final year, i.e., 2024-25. These deviations are reported Tables A2 to A9 in the appendix. Each table contains six columns, the first four of which correspond to the scale, skill, taste and public effects just described. The model is non-linear, so the sum of the four component effects differs slightly from the total effect. The difference is reported as a residual in the fifth column. The final column contains the total effect and is the sum of the other five.

According to column 6, row 1 of Table A2, real GDP is 5.2 per cent smaller in the basecase than it is in the counterfactual. In what follows, it will often be said of this kind of result that population ageing “causes” real GDP to “decrease” by 5.2 per cent.

### 4.1 The Scale Effect

As a consequence of the scale effect, labour supply (measured in hours) falls by 5.4 per cent. By construction, aggregate employment (Table A2, column 1, row 9) and employment of all

types of labour differentiated by skill (Tables A6 and A7, column 1) fall by the same amount. It is assumed that, in the counterfactual simulation, investors are aware of the prospects for decreased labour supply. Hence the deviation in the capital stock (Table A2, column 1, row 10) almost matches the deviation in employment (row 9). However the capital deviation is slightly smaller because the economy is smaller in the basecase simulation (row 1) and thus the deviation in the terms of trade is positive (row 21). With a smaller economy, the volume of imports required to sustain production (row 1) and meet consumption and investment demands (rows 4 to 6) is reduced. Lower import volumes (row 8) can be financed with lower export volumes (row 7). Foreign demands are modelled in MONASH via downward-sloping constant elasticity demand schedules. Hence, as export volumes contract, the foreign currency prices of exports rise. As foreign currency import prices are exogenous, this accounts for the improvement in the terms of trade. This improvement, together with the fall in the relative cost of capital (compare rows 16 and 20), accounts for the less rapid decline in capital relative to labour supply. With better terms of trade, a given volume of imports can be financed by a smaller volume of exports. Hence the real exchange rate appreciates (row 12) and the real balance of trade (rows 7 and 8) moves towards deficit.

Table A3 presents output results for 106 industries. Consistent with the contraction in aggregate activity (row 1, Table A2) and its relatively uniform distribution between the expenditure-side components of GDP (rows 4 to 8), all industrial sectors contract. From the preceding discussion of macro results, the contraction in aggregate employment causes the real exchange rate to appreciate. In general, this has a negative effect on the output of industries producing export and import-competing commodities, and explains the unfavourable output rankings of such trade-exposed industries as *Footwear* (row 32, Table A3) and *Motor vehicles and parts* (row 59). With real consumption decreasing (row 4, Table A2) but population unchanged, per-capita income decreases. This restricts demand for the income-elastic commodity *Ownership of dwellings* (row 92, Table A3). As the size of the housing stock falls, output of sectors involved in dwellings construction also contract, leading to the relatively weak output performance of industries such as *Sawmill products* (row 34, Table A3), *Ceramic products* (row 50) and *Residential building* (row 75).

Not all trade-exposed industries experience unfavourable output deviations relative to aggregate output. Despite the real appreciation, agricultural industries tend to be among the less affected. For example, *Sheep* (row 1, Table A3) and *Grains* (row 2) both experience an

output deviation of only 2.1 per cent, well below the 5.5 per cent for output as a whole (row 1, Table A2). *Sheep, Grains, Beef cattle, Dairy cattle, Pigs* and *Other agriculture* all use agricultural land (in addition to labour and capital) as a primary factor input. In the basecase simulation, aggregate activity decreases, causing the demand for agricultural commodities to contract. However, the supply of agricultural land is held at the same level as in the counterfactual, and agricultural industries have only a limited ability to substitute between land and other primary factors. Hence the rental rate on agricultural land decreases and feeds into the prices of agricultural goods. This is apparent in column 1 of Table A4, which shows that agricultural industries experience relatively large decreases in per-unit production costs. This has a number of implications for activity in agricultural and related industries. Firstly, these industries export a relatively high proportion of their output, and export demand elasticities are high compared to domestic price elasticities. As a result, agricultural industries experience positive deviations in export volumes. This explains why the decrease in the volume of traditional export (which includes agricultural exports) is less than the decrease in aggregate exports (compare rows 7 and 14, Table A2). Agricultural commodities are also important inputs into domestic agricultural processing industries. Hence the decrease in agricultural commodity prices causes a decrease in costs for domestic agricultural processing industries. This can be seen in Table A4, which shows that industries such as *Meat products* (row 16), *Dairy products* (row 17), *Fruit and vegetable products* (row 18), *Other food products* (row 23), and *Wine and spirits* (row 26) experience comparatively large decreases in costs. The products produced by agricultural processing industries also tend to have relatively low income elasticities, and hence they are not affected to the same degree as other industries by the 4.7 per cent fall in real consumption spending (Table A2, row 4). This accounts for the high output ranking (or relatively small reduction in output) of industries such as *Bakery products* (row 21), *Poultry* (row 6), *Soft drinks, cordials and syrups* (row 24), *Beer and malt* (row 25), *Flour and cereal foods* (row 20), and *Oils and fats* (row 19).

Results for employment by occupation are reported in Table A5. Employment contracts for all occupations, and the dispersion is not large. From a supply-side perspective, this reflects the limited extent to which holders of particular skills are allowed to transform their labour across occupations. Further, since the dispersion of changes in industry outputs is also not particularly large (Tables A3), the demand-side pressure for a change in the occupational composition of the labour force is muted. The largest decreases occur for *Farmers and farm managers* (row 7) and *Agricultural and horticultural labourers* (row 79). This is due to the

fixed supply of land in the agriculture sector, where these occupations are mostly employed. For agricultural industries to contract, they must substitute away from labour (and capital) to the detriment of employment of the occupations used intensively in agriculture. Other occupations experiencing above average employment decreases are tradespersons, engineers and labourers. These occupations are used in mining and construction, industries which experience above average output deviations. Among the occupations experiencing below average employment deviations are *Shop managers* (row 28), *Food tradespersons* (row 43), *Sales assistants* (row 72), *Elementary food preparation workers* (row 80), and *Hospitality workers* (row 62). These occupations are employed predominantly in the food processing industries and the retail trade and hospitality industries. As discussed earlier, food processing industries experience low output deviations because of input cost reductions, and because the markets for their products that are simultaneously price-elastic and income-inelastic. This leads to low output deviations for the retail trade and hospitality industries, as the margin services they provide are important in facilitating the sale of commodities produced by food processing industries.

#### **4.2. The Skill Effect**

The second column of Tables A2 to A9 identifies the impact of age-related changes in the skill composition of the workforce, holding employment, household tastes, and government spending at their counterfactual levels. It is clear from Table A2 that the skill effect alone has little impact on the macroeconomy. This largely follows from the assumption that the skill effect does not result in any age-related deviation in total hours of employment (row 9). It also follows that, for different kinds of labour, the skill effect will cause employment to rise for some and fall for others.

Table A6 presents results for employment by skill. The first panel of the table is concerned with qualification levels. It shows that workers with a *Bachelor degree* (row 3) or with *No post-school qualification* (row 7) experience the largest decrease in employment, while workers with a trade certificate (rows 5 and 6) experience the largest increase. From the second panel, employment decreases the most for workers with a qualification in the fields of *Information technology* (row 2), *Creative arts* (row 10) or *Food, hospitality, personal services* (row 11), and increases the most for those with qualifications in *Engineering* (row 3) or *Education* (row 7).

Table A7 reports the employment deviations for cross-classified qualification levels and fields. These deviations are exogenous to the simulations, their derivation having been described previously in Section 3. The ranking of the employment deviation for a particular occupation (see Table A5) is largely determined by the employment deviations of the skills that are used intensively in that occupation. For example, *Building and engineering associate professionals* (row 25), *Mechanical engineering tradespersons* (row 36), *Fabrication engineering tradespersons* (row 37), *Automotive tradespersons* (row 38), *Electrical and electronics tradespersons* (row 39), *Printing tradespersons* (row 46) and *Wood tradespersons* (row 47) are among the occupations experiencing the largest positive employment deviations in column 2 of Table A5. All these occupations are important employers of persons with engineering skills and, from Table A7, most of those skills experience relatively large positive employment deviations (see rows 3, 12, 34, 45, and 56 of column 2). A similar story underlies the favourable occupational employment outcomes for *School teachers* and *Enrolled nurses* (rows 17 and 31, respectively, of Table A5). From Table A7, the skill effect results in positive employment deviations for all education qualifications (see rows 7, 17, 27, 38 and 48) and many holders of these skills are employed as *School teachers*. The employment outcome for *Enrolled nurses* follows from the positive employment deviations for *Health* qualifications at the *Diploma* level (Table A7, row 37) and the *Certificate III and IV* level (row 49).

Among the occupations experiencing the largest negative employment deviations, *Food tradespersons* (Table A5, row 43) and *Hairdressers* (row 48) owe their ranking to the large deviation for the skill *Food, hospitality and personal services, Certificate III and IV* (Table A7, row 53). Most *Management* qualifications experience negative employment deviations (see Table A7, rows 18, 28, 39, and 50), and this contributes to the low employment ranking for occupations such as *Accountants* (Table A5, row 10), *Computing professionals* (row 12), *Finance associate professionals* (row 26), and *Intermediate numerical clerks* (row 57). The result for *Computing professionals* is enhanced by the negative employment deviation for skill *Information technology, bachelor degree* (Table A7, row 22)).

For the skill effect, there is a strong negative correlation between the occupational employment outcomes in Table A5 and the occupational wage outcomes reported in Table A8. Thus, for example, the positive deviation in engineering skills requires employment to

rise in occupations that use engineering skills intensively. This is achieved via a negative deviation in the wages of occupations that typically require engineering skills. The mechanism is also useful for understanding the industry cost results in Table A4. The largest per-unit cost decreases, relative to the counterfactual, are experienced by *Railway equipment* (row 61), *Aircraft* (row 62), *Other machinery and equipment* (row 68), *Mechanical repairs* (row 79), *Other repairs* (row 80), *Education* (row 99), and *Health services* (row 100). Cost decreases for these industries are due to negative wage deviations for occupations such as teachers, tradespersons, and nurses. As discussed earlier, these occupational wage reductions can be traced back to positive deviations in the supply of skills relating to engineering, education and health.

Some of the largest positive deviations in per-unit costs are experienced by *Retail trade* (Table A4, row 78), *Accommodation cafes, restaurants* (row 81), *Banking* (row 88), *Non-bank finance* (row 89), *Insurance* (row 90), *Services to finance* (row 91), *Legal and accounting services* (row 95), *Libraries and museums* (row 103) and *Personal services* (row 105). Generally, this is due to the positive wage deviations experienced by occupations such as *Accountants* (Table A5, row 10), *Computing professionals* (row 12), *Finance associate professionals* (row 26), *Food tradespersons* (row 43), *Hairdressers* (row 48), and *Hospitality workers* (row 62). In turn, these positive occupational wage outcomes can be traced back to negative deviations in employment of workers with skills in *Management* and *Food, hospitality and personal services*. An exception is *Libraries and museums*, which experiences a positive cost deviation because of a negative deviation in the supply of workers with a *Bachelor degree* or a *Diploma* in the *Creative arts* (Table A7, rows 30 and 41, respectively)

### **4.3. The Taste Effect**

To simulate the taste effect, household taste parameters are shifted away from their basecase values in the counterfactual simulation by amounts representing the effects of population ageing on household budget shares. Age-related changes in household consumption have direct and indirect effects on the sectoral composition of economic activity. The direct effects are straightforward: commodities experiencing favourable (unfavourable) demand shifts due to population ageing experience positive (negative) deviations in output in the counterfactual simulation. However, the age-related changes also induce an appreciation of the real exchange rate which has unfavourable impacts on export and import-competing industries.

The ten commodities experiencing the largest (weighted by budget share) age-related downward shifts in household consumption due to ageing are, in order of biggest shift to smallest shift: *Education, Motor vehicles and parts, Accommodation cafes and restaurants, Tobacco products, Retail trade, Beer and malt, Petroleum and coal products, Wine and spirits, Banking, and Electronic equipment*. Hence, in comparing the basecase (ageing) scenario against the counterfactual (no ageing) scenario, the industries producing these commodities are among those experiencing the largest negative output deviations (see Table A3). On the other hand, the ten commodities experiencing the largest upward shifts are, in order of biggest shift to smallest shift: *Ownership of dwellings, Insurance, Cosmetics and toiletries, Communication services, Personal services, Other services, Publishing and recorded media, Water sewerage and drainage services, and Electricity supply*. Hence, the industries producing these commodities are among those experiencing the largest positive output deviations when the basecase is compared to the counterfactual.<sup>13</sup>

The implications of the taste effect for the macroeconomy are small (Table A2). Broadly speaking, the taste effect shifts demand in favour of capital-intensive commodities, reflecting the top ranking of *Ownership of dwellings* among those commodities experiencing positive preference shifts due to ageing. As a result the capital stock and, concomitantly, real investment both rise slightly relative to the counterfactual (see rows 10 and 5, respectively). Since labour supply (row 9) is not affected by the taste effect, there is no discernible change in real GDP (row 1). The positive deviation in real investment then implies a rise in real GNE relative to GDP, and the balance of trade moves towards deficit. This outcome is facilitated by a real appreciation (row 12), leading to a negative deviation in export volumes (row 7) and a positive deviation in import volumes (row 8). The negative deviation in exports causes a small positive deviation in the terms of trade (row 23) and an associated small increase in real GNP (row 2). The macro closure requires real private and public consumption spending to move with real GNP. Hence, with real GNP higher than counterfactual, so too are private and public consumption spending (rows 4 and 6, respectively).

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<sup>13</sup> Note that the taste effect is based on cross-sectional data describing differences in consumption patterns between age groups at a particular point in time. The result for housing is contested by the time series analysis of Downes and Stoeckel (2007).

Real appreciation has a negative impact on trade-exposed industries. This accounts for the negative output deviations of the agricultural and mining industries (rows 1 to 15, Table A3), and import-competing industries such as *Clothing* (row 31), *Footwear* (row 32) and *Motor vehicles and parts* (row 59).

Turning to occupational employment (Table A5), the largest negative deviations are recorded by occupations related to education, namely, *University and vocational education teachers* (row 18), *Miscellaneous education professionals* (row 19) and *School teachers* (row 17). Other large deviations are recorded by *Hospitality workers* (row 62) and *Hospitality and accommodation managers* (row 29), occupations for which employment is concentrated in the *Accommodation cafes and restaurants* and *Retail trade* industries. Both these industries suffer adverse age-related shifts in household preferences due to ageing. Since these adverse age-related preference shifts are excluded from the counterfactual simulation, these industries do comparatively poorly when the basecase simulation is compared with the counterfactual simulation. *Farm managers* (row 7), *Skilled agricultural workers* (row 44) and *Agricultural and horticultural labourers* (row 79) experience small negative deviations because export-oriented agricultural industries suffer from the real appreciation. Similarly, employment of *Automotive tradespersons* (row 38) and *Mechanical engineering tradespersons* (row 36) suffer from the appreciation via its effect on the import-competing *Motor vehicles and parts* industry. Finally, the occupation *Carers and aides* (row 61) is adversely affected by the taste effect because the industry *Education* accounts for just over twenty per cent of its employment.

The occupations that experience positive employment deviations also do so largely as a result of deviations in industry output. *Hairdressers* (Table A5, row 48) benefits because the basecase simulation includes age-related shifts in household preferences towards *Personal services* (Table A3, row 105). Similarly, the inclusion of age-related shifts towards *Ownership of dwellings* stimulates activity in the industries providing construction services, particularly *Residential building* (Table A3, row 75). This accounts for the positive deviations in employment in such occupations as *Structural construction tradespersons* (Table A5, row 40), *Plumbers* (row 42), *Final finish construction tradespersons* (row 41), *Mining, construction and related labourers* (row 78) and *Electrical and electronic tradespersons* (row 39). Employment in the last of these occupations is also affected by the

inclusion of age-related shifts in preferences towards *Communication services* (Table A3, row 87).

#### 4.4 The Public Effect

According to the method described in Section 3.3, relative to counterfactual, population ageing will result in an increase in public spending on health of about 16 per cent by 2024-25, a decrease in education spending of about 17 per cent, and an increase in spending on aged care of about 50 per cent. The impacts on industry outputs of including these age-related changes are shown in Table A3. For *Education* (row 99), output decreases by 5.5 per cent relative to the counterfactual, while it increases by 5.4 per cent for *Health services* (row 100) and by 15.9 per cent for *Community services* (row 101).

In modelling the public effect, the 106 commodities identified in MONASH are divided into two sets: those which are likely to be directly affected by population ageing, and those which are not. The former set consists of *education*, *health*, and *community services*. The latter consists of all other commodities. A stylised<sup>14</sup> representation of the treatment of percentage changes in public demand for commodity  $i$  ( $xgov_i$ ) in each year is given by equations of the form:

$$xgov_i = realcons + fxgov_i ,$$

where *realcons* is the percentage change in real private consumption spending, and  $fxgov_i$  is an exogenous shift term. In columns (4) and (6) of Tables A2 to A9, age-related changes in public consumption are implemented by shocking  $fxgov_{health}$ ,  $fxgov_{education}$ , and  $fxgov_{community\_services}$ . In all other columns, aggregate public consumption moves with aggregate private consumption (see Table A2, rows 4 and 6), and the commodity-composition of public consumption is unchanged. This explains why, in column (4), the output of *Government administration* (Table A3, row 97) and *Defence* (row 98) decrease by 0.1 per cent relative to the counterfactual.

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<sup>14</sup> Government demands for individual commodities are modelled as weakly price sensitive via a CES specification of public demands for individual commodities. The elasticity of substitution is set very low (at 0.2). Thus movements in relative prices have only a small impact on the commodity composition of public consumption. This leaves the indexing relationship between aggregate public and aggregate private consumption as the dominant determinant of movements in commodity-specific public demands, as represented by the stylised equation.

Changes in the commodity-composition of public spending have little effect on the economy's stocks of capital and labour, and hence have little effect on real GDP and real GNP (Table A2, rows 1 and 2, respectively). Aggregate (private plus public) real consumption spending is assumed to move with real GNP in all the simulations. Hence, the public effect of population ageing leaves *aggregate* consumption spending largely unchanged. However the net effect of: (a) including age-related shifts in public consumption and (b) indexing the remaining elements of public consumption to private consumption, is to increase public consumption spending by 0.9 per cent (Table A2, row 6). This increase in public consumption requires private consumption to fall by 0.4 per cent relative to the counterfactual.

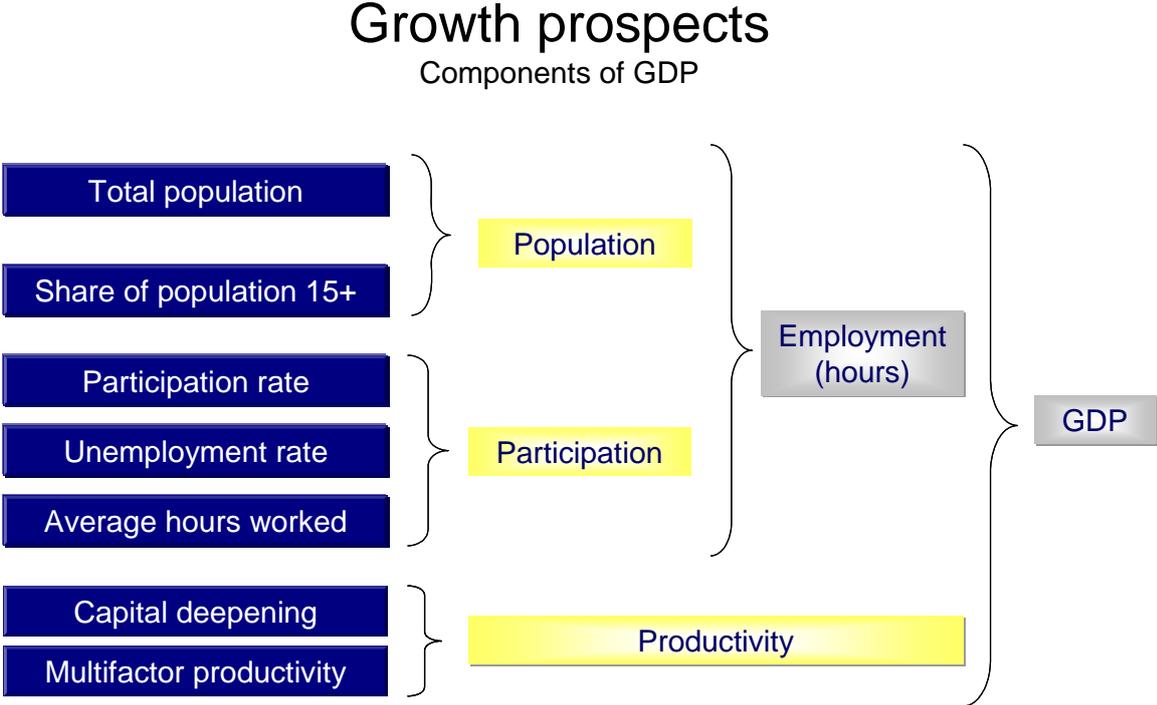
The age-related changes in government expenditure on *Education, Health and Community services* generate relatively large changes in the wages of occupations used intensively in these industries. Recall that, in each year of the basecase and counterfactual simulation, labour supply differentiated by skill is determined exogenously. Skills can be transformed across occupations in response to changes in occupational relative wages. However, holders of education and health skills are employed predominantly in a narrow range of education and health occupations. These occupations, in turn, are employed predominantly by the education and health industries. Hence labour market prospects for holders of education and health skills are very sensitive to changes in demand for education and health output. The sensitivity is compounded by the fact that these industries face relatively low price elasticities of demand for their output. This is because government is a major purchaser and government commodity demands are modelled as price-inelastic. Consider the case of health. In moving from the counterfactual to the basecase, age-related increases in government demand for health are included. Hence the output of health rises (Table A3, row 100), and so too does demand for health related occupations (Table A5). However these occupations are relatively specialised and are heavily concentrated in the health industry. At the same time, holders of health-related skills supply their labour predominantly to health-related occupations. Hence, as demand for health output rises, suppliers of health-related skills bear much of the adjustment via higher wages. The fact that the resulting higher price of health output does not generate much of a decline in health demand (because demand for health is price inelastic) maintains the upward pressure on the wages of health workers. Hence the rises in health wages are high: *Medical practitioners* (Table A8, row 14), *Nursing professionals* (row 15), *Miscellaneous health professionals* (row 16) and *Enrolled nurses* (row 31) all experience

wage increases of around 15 per cent relative to counterfactual. In practice, the upward pressure on wages in health-related occupations can be expected to induce changes that are not modelled in the present simulations, such as increased enrolments in courses leading to the acquisition of medical skills, and increased intakes of immigrants with medical skills. For this reason, the wage outcomes should not be interpreted as projections but as indicators of adjustment pressure. The simulation suggests that population ageing generates a need to ensure that education and training policy settings facilitate the flexible flow of training resources towards the provision of health-related skills, in order to offset age-related cost pressures.

## **5. Implications for public policy**

The two Intergenerational Reports (Australian Treasury, 2002 and 2007) and the Productivity Commission report (2005) were mainly concerned with the effect of population ageing on economic growth and the government's fiscal position. With respect to the former, the discussion of appropriate policy responses has often been cast in terms of the "three P's" of Figure 6, namely, population, participation and productivity. The range of policies considered has included ways to increase the growth in the adult population (via increases in fertility or immigration), to increase participation rates or the average number of hours worked (via income support and the personal tax system), to reduce unemployment rates (via improved labour market flexibility or targeted training programs to offset skill mismatches), and to increase productivity (by raising the skill level of the workforce or by improving competition). On the revenue side, the policy focus has been on improving the efficiency and effectiveness of government spending.

**Figure 6. Economic Growth and the Three 'Ps'**



Source: Henry (2002).

All three reports paid particular attention to the commodity composition of government expenditure in so far as it affects education, health and aged care. However, their primary concern was with macroeconomic issues and those issues have largely driven the policy debate. The contribution of the present study is to add some structural “flesh” to those macro “bones”, and hence to provide the wherewithall for a more discursive policy discussion. In so doing, the study has canvassed effects arising from the interaction between demand and supply in the markets for different types of labour and for commodities. This is an advance over the analyses in the aforementioned reports which treat labour supply and (selected) commodity demands as evolving independently of each other.

The most striking result of the analysis is the relatively large deviation in the wage rates for *Health* and *Education* (see Table A9). This result is to be interpreted as follows: if the economy were to evolve as described in the basecase simulation, population ageing would result in a tendency towards oversupply of persons with skills in education and undersupply of persons with skills in health. If labour supply cannot adjust to these pressures (as the basecase assumes), the adjustment must be borne by wage rates. However, in practice, it is

likely that workers will respond to the improving remuneration of skills in health relative to skills in education long before 2024-25 is reached. The results for wage rates should thus be interpreted as a guide to training and education policy makers, marking likely areas of future training demand pressures. In future work, it is planned to use the model to solve for the changes in skill supply required to maintain targetted wage relativities.

Clearly, the simulations do not provide unconditional labour market forecasts. On the other hand, they do reveal the kind of structural pressures which are implicit in fiscal gap analyses like those conducted by the Treasury (in its Intergenerational Reports) and the Productivity Commission (in its *Economic Implications* Report). In those analyses, demand and supply are projected independently of each other and any structural tension between the two goes unobserved. According to the present simulations, the fiscal gap projections rely, *inter alia*, on a change in the mix of skilled labour away from education towards health, be it by government policy intervention or by the operation of market forces. In the absence of such a change in employment, relative wage rates will adjust instead, disrupting the projections of government spending and hence the projections of the fiscal gap. An important function of the simulations, then, is to complement the earlier studies by drawing out the structural implications that underlie their projections.

The foregoing considerations are also relevant to gap analysis when it is applied to labour markets<sup>15</sup> rather than government budgets. In that case, the supply of labour by skill and/or occupation is projected independently of demand, and demand is projected on the assumption that relative wage rates remain constant. It follows that the economy can only “adjust” to developing labour market pressures by increases in unemployment (surpluses) or by increases in the excess demand for labour (shortfalls). Surpluses and shortfalls are then taken to represent the amounts by which the government should adjust the training regime embodied in the supply projections. Thus a shortfall is interpreted to be a projection of the skills shortage that will arise if the government does not change its policy. However, in a market economy, relative wage rates will respond to demand pressures and labour supply will respond to changes in relative wage rates. Hence the projected shortages will fail to

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<sup>15</sup> Shah and Burke (2006) and Shah, Cooper and Burke (2007), for example, apply gap analysis in simulations analogous to the basecase discussed here.

materialise regardless of whether the government adjusts its policy. As a method for projecting future skill shortages, gap analysis has little credibility<sup>16</sup>.

The result with respect to health and education, while striking, is not surprising and has been widely anticipated in other studies. A related result which has not received so much attention is the relatively small size of the taste effect relative to the public effect, especially as they relate to health and education. The main reason is simply that the public sector dominates expenditure on these two commodities. However, public expenditure is also more age-sensitive than private sector expenditure. Health costs are predominantly incurred in the last years of life and the government expenditure is concentrated on those years to a greater extent than private sector expenditure. While the taste effect is generally less important than the public effect, the position is reversed for some occupations. As the population ages, private consumption shifts towards personal services and ownership of dwellings. Hence hairdressers and workers in some construction-related occupations experience significant positive deviations in their wage rates due to the taste effect. This example illustrates the capacity of the decomposition methodology to expose the diverse effects of population ageing on the structure of the economy, effects that would otherwise be exceedingly difficult to anticipate.

The key role of education and health suggests that the emphasis in the earlier Treasury and Productivity Commission studies was not misplaced. On the other hand, some of the other structural results are quite significant for aspects of the current policy debate. Firstly, for skilled labour, population ageing tends to create pressure on the supply with qualifications in the trades rather than in higher education. As before, this pressure is evidenced by the wage rate deviations reported in Table A9. Thus population ageing tends to offset the requirements for more university, rather than TAFE, training places that some commentators perceive to flow from the present round of skill shortages<sup>17</sup>. Furthermore, the pressure (or lack thereof) is not uniform, with the skill level *Graduate diploma or certificate* particularly tending towards oversupply. Even more interesting is the tendency of population ageing to create excess demand for persons with *No post-school qualification*. This result sits uneasily with the almost universal policy emphasis on the need for a more highly skilled workforce. It does, however, lend some collateral relevance to the position adopted by Saunders (2007, 2008),

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<sup>16</sup> Note that gap analysis, as applied to labour markets, is not without its place in identifying emerging structural pressures. However, the results are not usually presented in that fashion.

who argues that more education and training is not the answer to skills shortages because of the limited ability of unskilled workers to benefit from such training.

Finally, it is important to note the wide range of the deviations in the occupational wage rates reported in Table A8. Most of the outliers can be obviously attributed to education and health, and hence tend to be exaggerated because of the limited avenues for adjustment allowed in the simulations. However, even within an occupational group like *Tradespersons* (rows 35 to 50), there is considerable variation. In other words, the simulations indicate that it is not safe to generalise about the effects of population ageing on the labour requirements for an ostensibly homogeneous occupation like tradespersons, let alone much more diverse groups like *Persons with a trade qualification* or *Skilled labour* as a whole<sup>18</sup>. Evidently, labour market policies predicated on ideas formed at high levels of aggregation are unlikely to apply satisfactorily at lower levels of aggregation.

## 6. Concluding Remarks

This paper has presented an analysis of the likely effects of population ageing on the structure of the Australian economy during the period from 2004-05 to 2024-25. The analysis is based on simulations using a suitably modified version of the MONASH applied general equilibrium model. It is comprehensive in that it is conducted on an economy-wide basis. It is very detailed in that it encompasses 64 skill groups, 81 occupations and 106 industries. It is coherent in that every part of the analysis is consistent with every other part.

The analysis is not without its limitations. In common with every other forward-looking analysis, its results are subject to uncertainty. Moreover, the level of uncertainty increases with the level of detail and with the length of the time horizon. This circumstance has sometimes lead to the belief that, for policy purposes, formal labour market analysis should be restricted to high levels of aggregation and/or short time horizons<sup>19</sup>. In the case of population ageing at least, the analysis presented here strongly suggests that such a strategy is unlikely to produce good policy outcomes. The effects within more highly aggregated categories are

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<sup>17</sup> See Birrell and Rapson (2006) and Birrell, Healy and Smith (2008).

<sup>18</sup> In 2003-04, tradespersons accounted for about 30 per cent of persons with a trade qualification, and for about 18 per cent of persons with a post-school qualification.

<sup>19</sup> See Access Economics (2005), Richardson and Tan (2007), the Independent Pricing and Regulatory Tribunal (2006) and Leigh (2008). For an alternative view, see Meagher (2007).

simply too diverse. In any case, formal techniques allow large amounts of relevant data to be brought to bear in a consistent manner, and that advantage that should not be lightly forgone.

A formal model-based economic analysis, like all other economic analyses, is also limited by the quality of the theory and data on which the analysis is based. In the present case, care had to be taken in interpreting the wage rate results because of the restricted treatment of the markets for labour of different skills. That limitation could be alleviated in the future by the introduction of additional economic theory. In the meantime, its implications for policy formulation could be assessed by means of sensitivity analysis. As the theory and data incorporated in an analysis can almost always be improved, the capacity for interim sensitivity analysis is a considerable advantage of formal analysis. Furthermore, such analyses can be used to assess quantitatively the relative merits of different policy options under consideration. In other words, simulations of the kind presented here can contribute to an understanding of the implications, not only of population ageing itself, but also of the policy responses designed to ameliorate its effects.

Finally, formal analyses can be readily revised as economic circumstances change. The specification of the simulations determines the environment in which population ageing is assumed to occur. For policy purposes, the usefulness of the analysis would be reduced if, say, the economy were to suffer a severe recession in the next few years. However, the usefulness of the methodology would remain undiminished as the simulations could simply be repeated with a more appropriate specification. In a recent presentation on population ageing, the Chairman of the Productivity Commission proffered the opinion that

“..even with all the uncertainties, there are good reasons for intelligent prognostication, provided that projections are updated as new information becomes available.” (Banks, 2004, p.26)

His opinion is apposite here.

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**APPENDIX**  
**SIMULATION RESULTS**

**Table A1. Employment Growth Rates, 2004-05 to 2024-25, Hours, Per Cent Per Annum**

ASCED Levels of Educational Attainment	ASCED Broad Fields of Study	Simulation	
		Basecase	Counter-factual
Post-graduate degree	Natural and physical sciences	1.99	1.88
	Information technology	1.87	2.08
	Engineering and related technologies	1.78	1.75
	Architecture and building	2.27	2.24
	Agriculture and environmental studies	1.47	1.71
	Health	1.78	1.71
	Education	2.37	2.35
	Management and commerce	2.07	2.10
	Society and culture	1.75	1.82
	Creative arts	1.92	1.86
Graduate diploma or certificate	Food, hospitality, personal services	0.00	0.00
	Natural and physical sciences	2.14	2.23
	Information technology	1.43	1.68
	Engineering and related technologies	1.90	1.96
	Architecture and building	2.37	2.32
	Agriculture and environmental studies	3.48	3.59
	Health	2.08	2.20
	Education	1.46	1.43
	Management and commerce	1.95	2.09
	Society and culture	2.16	2.16
Bachelor degree	Creative arts	2.26	2.31
	Food, hospitality, personal services	0.00	0.00
	Natural and physical sciences	1.46	1.54
	Information technology	1.82	2.07
	Engineering and related technologies	1.40	1.56
	Architecture and building	0.78	1.14
	Agriculture and environmental studies	1.25	1.45
	Health	1.06	1.23
	Education	2.06	2.07
	Management and commerce	1.84	2.02
Advanced diploma or diploma	Society and culture	1.15	1.29
	Creative arts	1.75	1.98
	Food, hospitality, personal services	1.91	2.09
	Natural and physical sciences	1.61	1.65
	Information technology	1.81	2.07
	Engineering and related technologies	1.11	1.12
	Architecture and building	1.79	1.88
	Agriculture and environmental studies	1.41	1.72
	Health	1.18	1.19
	Education	1.25	0.98
	Management and commerce	1.92	2.06
	Society and culture	2.45	2.40
	Creative arts	1.81	2.01
	Food, hospitality, personal services	2.30	2.40

...continued

**Table A1. (continued). Employment Growth Rates, 2004-05 to 2024-25, Hours, Per Cent Per Annum**

ASCED Levels of Educational Attainment	ASCED Broad Fields of Study	Simulation		
		Basecase	Counter-factual	
Certificate III or IV	Natural and physical sciences	2.38	2.37	
	Information technology	1.94	2.21	
	Engineering and related technologies	0.56	0.56	
	Architecture and building	0.50	0.67	
	Agriculture and environmental studies	2.04	2.10	
	Health	2.21	2.20	
	Education	2.12	2.14	
	Management and commerce	2.00	2.17	
	Society and culture	2.41	2.47	
	Creative arts	1.96	2.10	
	Food, hospitality, personal services	1.47	1.69	
	Certificate I or II	Natural and physical sciences	4.67	4.57
		Information technology	2.30	2.59
		Engineering and related technologies	1.48	1.35
Architecture and building		2.07	2.49	
Agriculture and environmental studies		1.57	1.68	
Health		2.94	2.85	
Education		0.00	0.00	
Management and commerce		1.78	1.68	
Society and culture		3.24	2.89	
Creative arts		3.44	3.63	
No post-school qualification	Food, hospitality, personal services	2.50	2.36	
	All qualifications	0.01	0.33	
		0.81	1.00	

**Table A2. Macroeconomic Variables, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Variable	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
1 Real GDP	-5.2	0.0	0.0	-0.1	0.0	-5.2
2 Real GNP	-4.7	0.0	0.1	-0.1	0.0	-4.6
3 Real GNE	-4.7	0.0	0.3	0.0	0.0	-4.3
4 Real private consumption	-4.7	0.0	0.1	-0.4	0.0	-4.9
5 Real investment	-4.7	0.1	0.9	0.3	0.1	-3.5
6 Real public consumption	-4.7	0.0	0.1	0.9	0.0	-3.6
7 Export volumes	-5.6	0.1	-0.6	0.1	0.0	-6.0
8 Import volumes	-4.2	0.1	0.1	0.2	0.0	-3.8
9 Employment (hours)	-5.4	0.0	0.0	0.0	0.0	-5.4
10 Capital stock	-5.0	0.0	0.4	-0.1	0.0	-4.7
11 Real wage rate	2.8	-0.2	-0.1	0.2	0.0	2.7
12 Real exchange rate	2.5	0.1	0.7	0.5	0.0	3.8
13 Nominal exchange rate	1.5	0.2	0.6	0.4	0.0	2.7
14 Traditional export volume	-4.6	-0.1	-0.6	-0.8	-0.1	-6.1
15 Non-traditional export volume	-6.2	0.2	-0.7	0.8	0.0	-5.9
16 GDP deflator	0.9	-0.1	0.1	0.1	0.0	0.9
19 CPI	0.0	0.0	0.0	0.0	0.0	0.0
18 Government deflator	1.8	-0.5	-0.3	0.3	-0.1	1.2
19 Consumption deflator	0.4	-0.1	-0.1	0.1	0.0	0.3
20 Investment deflator	-0.1	-0.1	-0.1	-0.2	0.0	-0.4
21 Terms of trade	1.5	0.0	0.2	0.0	0.0	1.6

**Table A3. Industry Outputs, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Industry	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
1 Sheep	-2.1	-0.2	-0.1	-0.4	0.0	-2.8
2 Grains	-2.1	-0.1	-0.1	-0.2	0.0	-2.4
3 Beef cattle	-3.5	-0.2	-0.2	-0.3	0.0	-4.2
4 Dairy cattle	-4.6	0.1	-0.4	0.4	0.0	-4.4
5 Pigs	-2.6	-0.2	-0.1	-0.5	0.0	-3.3
6 Poultry	-2.1	-0.2	0.0	-0.4	0.0	-2.7
7 Other agriculture	-3.6	0.0	-0.2	0.0	0.0	-3.8
8 Agricultural services; hunting	-5.6	0.1	-0.6	0.6	0.0	-5.4
9 Forestry and logging	-6.0	0.1	-0.1	0.2	0.0	-5.8
10 Commercial fishing	-5.2	-0.2	-0.3	-0.7	-0.1	-6.3
11 Coal; oil and gas	-5.5	0.0	-0.6	-0.7	-0.1	-6.8
12 Iron ores	-5.9	-0.1	-0.7	-0.8	-0.2	-7.5
13 Non-ferrous metal ores	-6.1	0.1	-0.8	-0.9	-0.1	-7.6
14 Other mining	-6.1	0.1	-0.2	0.4	0.0	-5.7
15 Mining services	-6.1	0.1	-0.7	0.0	-0.1	-6.7
16 Meat products	-2.6	-0.2	-0.1	-0.5	0.0	-3.3
17 Dairy products	-4.2	0.1	-0.4	0.4	0.0	-4.1
18 Fruit and vegetable products	-3.8	0.1	0.0	0.1	0.0	-3.6
19 Oils and fats	-4.0	-0.1	0.0	-0.1	0.0	-4.1
20 Flour and cereal foods	-3.9	0.0	-0.2	0.2	0.0	-3.9
21 Bakery products	-2.1	0.0	0.1	0.1	0.0	-1.9
22 Confectionery	-4.6	0.0	-0.2	0.2	0.0	-4.7
23 Other food products	-2.8	-0.2	-0.1	-0.5	0.0	-3.6
24 Soft drinks, cordials, syrups	-2.1	0.0	0.4	0.0	0.0	-1.7
25 Beer and malt	-3.4	0.0	-4.1	-0.1	-0.1	-7.5
26 Wine and spirits	-2.8	-0.5	-1.6	-0.9	-0.1	-5.8
27 Tobacco products	-4.7	-0.1	-3.0	0.0	-0.1	-7.6
28 Textile fibres, yarns etc	-4.5	-0.3	-0.1	-0.6	-0.1	-5.4
29 Textile products	-6.6	-0.1	0.5	-0.1	0.0	-6.3
30 Knitting mill products	-3.0	-0.1	0.3	-0.2	0.0	-3.0
31 Clothing	-4.5	-0.1	-0.1	0.0	0.0	-4.7
32 Footwear	-6.9	-0.5	-0.4	-1.2	-0.2	-8.8
33 Leather and leather products	-6.3	0.2	-0.7	0.7	0.0	-6.1
34 Sawmill products	-6.8	0.1	0.2	0.2	0.1	-6.3
35 Other wood products	-6.3	0.1	0.9	-0.2	0.1	-5.6
36 Pulp, paper and paperboard	-6.1	0.0	-0.1	0.1	0.0	-6.1
37 Paper bags and products	-4.8	0.0	0.4	-0.1	0.0	-4.6
38 Printing; services to printing	-5.3	0.0	0.3	0.0	0.0	-5.0
39 Publishing; recorded media etc	-5.5	0.0	0.4	-0.2	0.0	-5.3
40 Petroleum and coal products	-5.4	0.0	-0.4	0.0	0.0	-5.8
41 Basic chemicals	-6.6	0.1	-0.5	0.3	0.0	-6.7
42 Paints	-6.4	0.1	-0.1	0.0	0.0	-6.4
43 Pharmaceuticals etc	-6.2	0.0	-0.3	0.5	0.0	-6.1
44 Soap and detergents	-5.5	0.0	1.1	0.0	0.1	-4.6
45 Cosmetics and toiletries	-6.2	-0.1	1.7	0.0	0.1	-4.7
46 Other chemical products	-6.4	0.0	-0.2	0.0	0.0	-6.6
47 Rubber products	-6.7	0.0	-0.5	-0.1	-0.1	-7.3
48 Plastic products	-5.8	0.0	0.3	0.1	0.0	-5.4
49 Glass and glass products	-5.6	0.0	-0.5	0.0	0.0	-6.0
50 Ceramic products	-7.2	0.1	1.7	-0.3	0.1	-5.8
51 Cement, lime and concrete slurry	-5.7	0.1	1.3	0.0	0.1	-4.4
52 Plaster; other concrete products	-5.8	0.1	1.4	-0.2	0.1	-4.6
53 Non-metallic mineral products nec	-6.2	0.1	0.9	-0.1	0.1	-5.3

...continued

**Table A3 (continued). Industry Outputs, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Industry	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
54 Iron and steel	-6.5	0.2	-0.4	0.2	0.0	-6.5
55 Basic non-ferrous metals etc	-5.5	0.3	-1.0	-0.9	-0.1	-7.1
56 Structural metal products	-5.8	0.1	0.6	-0.2	0.0	-5.3
57 Sheet metal products	-5.3	0.1	0.1	0.1	0.0	-4.9
58 Fabricated metal products	-6.4	0.2	-0.1	-0.1	0.0	-6.5
59 Motor vehicles and parts etc	-7.6	0.2	-1.0	-0.1	-0.1	-8.5
60 Ships and boats	-4.9	0.1	-0.2	0.0	0.0	-5.1
61 Railway equipment	-5.2	0.2	-0.3	0.1	0.0	-5.2
62 Aircraft	-6.3	0.1	-0.5	0.2	0.0	-6.5
63 Scientific etc equipment	-6.1	0.2	-0.6	0.9	0.0	-5.7
64 Electronic equipment	-6.3	0.1	-0.6	0.3	0.0	-6.5
65 Household appliances	-5.8	0.1	0.8	0.0	0.1	-4.9
66 Other electrical equipment	-6.0	0.1	-0.1	0.1	0.0	-5.8
67 Agricultural, mining etc equipment	-5.9	0.1	0.0	0.0	0.0	-5.8
68 Other machinery and equipment	-5.9	0.2	-0.4	0.3	0.0	-5.8
69 Prefabricated buildings	-4.5	0.0	-0.2	-0.2	0.0	-4.9
70 Furniture	-5.5	0.1	0.4	0.3	0.1	-4.7
71 Other manufacturing	-6.3	0.1	-0.6	0.4	0.0	-6.4
72 Electricity	-5.2	0.1	0.5	-0.2	0.0	-4.8
73 Gas	-5.1	0.0	0.7	-0.1	0.0	-4.5
74 Water, sewerage and drainage	-5.0	0.1	1.4	-0.1	0.1	-3.7
75 Residential building	-7.0	0.2	3.2	-0.6	0.2	-4.4
76 Other construction	-4.2	0.0	0.1	0.5	0.0	-3.6
77 Wholesale trade	-5.0	0.1	0.1	0.2	0.0	-4.7
78 Retail trade	-4.4	0.0	-0.1	-0.3	0.0	-4.8
79 Mechanical repairs	-5.5	0.5	-0.7	-0.3	-0.1	-6.0
80 Other repairs	-5.1	0.0	0.3	0.0	0.0	-4.8
81 Accommodation, cafes, restaurants	-4.9	-0.2	-0.8	-0.3	-0.1	-6.1
82 Road transport	-4.7	0.0	0.0	0.1	0.0	-4.6
83 Rail, pipeline and other transport	-4.8	0.1	-0.1	0.1	0.0	-4.8
84 Water transport	-4.2	-0.1	-0.6	-0.5	-0.1	-5.3
85 Air and space transport	-6.6	-0.1	-0.3	-0.6	-0.1	-7.5
86 Services to transport; storage	-5.0	0.0	0.0	0.0	0.0	-5.0
87 Communication services	-5.0	0.0	0.6	0.0	0.0	-4.4
88 Banking	-5.3	-0.1	-0.1	-0.1	0.0	-5.6
89 Non-bank finance	-5.3	0.0	-0.1	-0.1	0.0	-5.6
90 Insurance	-5.3	-0.2	1.0	-0.2	0.1	-4.7
91 Services to finance etc	-5.2	-0.1	0.1	-0.1	0.0	-5.3
92 Ownership of dwellings	-5.7	0.0	0.8	-0.3	0.1	-5.2
93 Other property services	-5.2	0.0	0.1	0.1	0.0	-4.9
94 Scientific research etc	-4.8	0.1	0.2	0.7	0.1	-3.9
95 Legal, accounting etc services	-5.1	0.0	0.1	0.2	0.0	-4.8
96 Other business services	-5.2	0.0	0.1	0.5	0.0	-4.7
97 Government administration	-4.7	-0.1	0.1	-0.1	0.0	-4.8
98 Defence	-4.6	0.0	0.1	-0.1	0.0	-4.6
99 Education	-5.3	0.5	-1.2	-5.5	-0.3	-11.1
100 Health services	-5.2	0.2	0.3	5.4	0.2	0.3
101 Community services	-5.2	0.0	0.0	15.9	0.7	9.7
102 Motion picture, radio etc	-4.7	0.0	0.0	0.1	0.0	-4.6
103 Libraries, museums, arts	-5.2	-0.1	0.4	-0.1	0.0	-5.0
104 Sport, gambling etc	-5.0	0.0	0.1	-0.3	0.0	-5.2
105 Personal services	-5.2	-0.2	1.8	-0.3	0.1	-3.9
106 Other services	-5.3	0.0	0.8	-0.3	0.0	-4.8

**Table A4. Industry Costs, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Industry	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
1 Sheep	-2.0	-0.2	-0.7	-0.5	0.0	-3.3
2 Grains	-1.9	-0.2	-0.9	-0.5	0.0	-3.4
3 Beef cattle	-5.4	-0.3	-0.9	-0.5	-0.2	-7.1
4 Dairy cattle	-7.5	0.3	-1.1	0.7	0.0	-7.6
5 Pigs	-1.2	-0.1	-0.5	-0.2	0.0	-1.9
6 Poultry	0.0	0.0	-0.4	-0.1	0.0	-0.5
7 Other agriculture	-6.6	0.0	-0.9	0.0	-0.1	-7.4
8 Agricultural services; hunting	-2.3	0.1	-0.5	0.1	0.0	-2.6
9 Forestry and logging	0.7	-0.2	-0.3	0.0	0.0	0.2
10 Commercial fishing	0.4	-0.1	-0.4	-0.1	0.0	-0.2
11 Coal; oil and gas	-0.1	-0.2	-0.4	-0.2	0.0	-0.9
12 Iron ores	-0.1	-0.1	-0.4	-0.2	0.0	-0.9
13 Non-ferrous metal ores	0.1	-0.2	-0.4	-0.2	0.0	-0.7
14 Other mining	0.5	-0.2	-0.1	-0.1	0.0	0.1
15 Mining services	0.8	-0.3	-0.3	0.0	0.0	0.2
16 Meat products	-1.2	0.0	-0.5	-0.2	0.0	-1.9
17 Dairy products	-3.6	0.1	-0.7	0.3	0.0	-3.7
18 Fruit and vegetable products	-0.4	0.0	-0.3	0.0	0.0	-0.7
19 Oils and fats	-0.1	0.0	-0.4	-0.1	0.0	-0.7
20 Flour and cereal foods	-0.1	0.0	-0.4	-0.1	0.0	-0.7
21 Bakery products	0.6	0.2	-0.3	0.1	0.0	0.6
22 Confectionery	0.0	0.0	-0.3	-0.1	0.0	-0.3
23 Other food products	-1.0	0.0	-0.4	-0.1	0.0	-1.5
24 Soft drinks, cordials, syrups	-0.1	0.0	-0.3	-0.1	0.0	-0.4
25 Beer and malt	-0.1	0.0	-0.8	-0.2	0.0	-1.1
26 Wine and spirits	-1.2	0.0	-0.7	-0.1	0.0	-2.0
27 Tobacco products	-0.2	0.1	-0.4	-0.1	0.0	-0.6
28 Textile fibres, yarns etc	-0.6	-0.1	-0.4	-0.2	0.0	-1.3
29 Textile products	0.3	0.0	-0.2	-0.1	0.0	0.0
30 Knitting mill products	0.1	0.0	-0.3	-0.1	0.0	-0.3
31 Clothing	0.0	0.0	-0.3	-0.2	0.0	-0.5
32 Footwear	0.0	-0.1	-0.3	0.0	0.0	-0.4
33 Leather and leather products	-0.5	0.0	-0.4	-0.2	0.0	-1.0
34 Sawmill products	0.2	-0.1	-0.2	-0.1	0.0	-0.1
35 Other wood products	0.3	-0.2	0.0	-0.1	0.0	0.1
36 Pulp, paper and paperboard	-0.1	-0.1	-0.3	-0.1	0.0	-0.6
37 Paper bags and products	-0.2	-0.1	-0.3	-0.2	0.0	-0.7
38 Printing; services to printing	0.3	-0.1	-0.2	-0.1	0.0	-0.2
39 Publishing; recorded media etc	0.4	0.1	-0.2	-0.1	0.0	0.2
40 Petroleum and coal products	-0.8	-0.1	-0.4	-0.3	0.0	-1.7
41 Basic chemicals	-0.3	-0.1	-0.4	-0.2	0.0	-0.9
42 Paints	-0.1	0.0	-0.3	-0.1	0.0	-0.5
43 Pharmaceuticals etc	-0.1	0.0	-0.4	0.0	0.0	-0.5
44 Soap and detergents	0.0	0.0	-0.3	-0.1	0.0	-0.4
45 Cosmetics and toiletries	0.3	0.0	-0.2	-0.1	0.0	0.0
46 Other chemical products	0.0	0.0	-0.3	-0.1	0.0	-0.3
47 Rubber products	0.1	-0.1	-0.3	-0.1	0.0	-0.3
48 Plastic products	0.1	-0.1	-0.2	-0.1	0.0	-0.3
49 Glass and glass products	0.2	-0.1	-0.2	-0.1	0.0	-0.2
50 Ceramic products	0.4	0.0	0.1	-0.1	0.0	0.4
51 Cement, lime and concrete slurry	0.6	-0.1	0.1	-0.1	0.0	0.6
52 Plaster; other concrete products	0.8	-0.1	0.2	-0.1	0.0	0.9
53 Non-metallic mineral products nec	0.7	-0.1	0.2	0.0	0.0	0.8

...continued

**Table A4 (continued). Industry Costs, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Industry	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
54 Iron and steel	0.1	-0.3	-0.3	-0.1	0.0	-0.6
55 Basic non-ferrous metals etc	-0.1	-0.2	-0.4	-0.2	0.0	-0.9
56 Structural metal products	0.4	-0.4	-0.2	-0.1	0.0	-0.2
57 Sheet metal products	0.2	-0.3	-0.3	-0.1	0.0	-0.4
58 Fabricated metal products	0.4	-0.4	-0.2	-0.1	0.0	-0.4
59 Motor vehicles and parts etc	-0.2	-0.2	-0.3	-0.1	0.0	-0.9
60 Ships and boats	-0.1	-0.4	-0.3	-0.2	0.0	-0.9
61 Railway equipment	0.1	-0.5	-0.3	-0.1	0.0	-0.8
62 Aircraft	-0.1	-0.6	-0.3	-0.2	0.0	-1.1
63 Scientific etc equipment	0.5	-0.2	-0.2	0.5	0.0	0.6
64 Electronic equipment	0.0	-0.1	-0.3	-0.2	0.0	-0.5
65 Household appliances	-0.2	-0.2	-0.3	-0.2	0.0	-0.9
66 Other electrical equipment	0.0	-0.2	-0.3	-0.2	0.0	-0.6
67 Agricultural, mining etc equipment	0.1	-0.4	-0.3	-0.1	0.0	-0.7
68 Other machinery and equipment	0.2	-0.5	-0.3	-0.1	0.0	-0.7
69 Prefabricated buildings	0.1	-0.2	-0.2	-0.1	0.0	-0.3
70 Furniture	0.4	-0.3	0.0	0.0	0.0	0.1
71 Other manufacturing	0.0	-0.1	-0.2	-0.1	0.0	-0.5
72 Electricity	0.2	-0.2	0.0	-0.1	0.0	-0.1
73 Gas	0.3	0.1	-0.1	-0.1	0.0	0.2
74 Water, sewerage and drainage	0.0	-0.1	0.9	-0.1	0.0	0.7
75 Residential building	0.3	-0.1	1.5	-0.2	0.0	1.4
76 Other construction	1.0	-0.3	0.3	0.0	0.0	1.1
77 Wholesale trade	1.1	0.2	-0.1	0.0	0.0	1.3
78 Retail trade	1.7	0.4	-0.2	0.2	0.0	2.1
79 Mechanical repairs	1.2	-0.8	-0.2	0.0	0.0	0.2
80 Other repairs	0.6	-0.7	-0.2	-0.1	0.0	-0.3
81 Accommodation, cafes, restaurants	0.8	0.4	-0.4	0.1	0.0	0.8
82 Road transport	0.9	0.0	-0.2	0.0	0.0	0.8
83 Rail, pipeline and other transport	0.7	-0.1	-0.1	0.0	0.0	0.5
84 Water transport	0.9	0.0	-0.4	-0.1	0.0	0.5
85 Air and space transport	0.2	-0.1	-0.3	-0.1	0.0	-0.4
86 Services to transport; storage	0.9	0.2	-0.1	0.1	0.0	1.1
87 Communication services	0.8	0.1	0.1	-0.1	0.0	0.9
88 Banking	0.7	0.5	-0.2	-0.1	0.0	1.0
89 Non-bank finance	0.5	0.4	-0.2	-0.1	0.0	0.6
90 Insurance	0.9	0.5	0.0	0.0	0.0	1.4
91 Services to finance etc	0.4	0.4	-0.1	-0.1	0.0	0.6
92 Ownership of dwellings	-1.1	0.0	2.3	-0.4	0.0	0.8
93 Other property services	0.4	0.2	-0.2	-0.1	0.0	0.4
94 Scientific research etc	1.4	0.2	-0.1	0.0	0.0	1.6
95 Legal, accounting etc services	1.4	0.6	-0.1	-0.1	0.0	1.9
96 Other business services	1.1	0.3	-0.2	0.1	0.0	1.3
97 Government administration	1.6	0.2	-0.1	0.0	0.0	1.8
98 Defence	1.3	-0.4	-0.2	0.0	0.0	0.7
99 Education	2.6	-2.3	-1.8	-6.8	-0.1	-8.3
100 Health services	2.7	-0.6	0.2	8.5	-0.2	10.9
101 Community services	1.6	-0.1	-0.3	3.1	-0.1	4.2
102 Motion picture, radio etc	0.6	0.2	-0.1	-0.2	0.0	0.5
103 Libraries, museums, arts	1.5	0.4	0.0	-0.4	0.0	1.5
104 Sport, gambling etc	0.3	0.2	0.0	-0.1	0.0	0.3
105 Personal services	0.8	0.4	0.3	0.1	0.0	1.5
106 Other services	2.0	-0.1	0.1	0.3	0.0	2.2

**Table A5. Employment by Occupation, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Occupation	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
1 General managers and administrators	-5.4	-0.2	0.1	0.1	0.0	-5.4
2 Miscellaneous generalist managers	-5.5	0.1	0.3	0.0	0.0	-5.0
3 Resource managers	-5.4	-0.5	0.0	-0.1	0.0	-5.9
4 Engineering, distribution and process managers	-5.5	0.1	0.0	0.1	0.0	-5.3
5 Sales and marketing managers	-5.3	-0.4	0.0	0.1	0.0	-5.6
6 Miscellaneous specialist managers	-5.3	0.3	-0.2	-0.6	-0.1	-5.8
7 Farmers and farm managers	-6.8	-0.1	-0.4	-0.2	0.0	-7.5
8 Natural and physical science professionals	-5.4	0.8	0.0	0.2	0.0	-4.6
9 Building and engineering professionals	-5.4	0.3	0.1	0.2	0.0	-4.9
10 Accountants, auditors and corporate treasurers	-5.4	-0.8	0.1	0.0	0.0	-6.0
11 Sales, marketing and advertising professionals	-5.4	-0.4	0.1	0.1	0.0	-5.6
12 Computing professionals	-5.3	-0.7	0.1	0.0	0.0	-5.9
13 Miscellaneous business and information professionals	-5.3	-0.2	0.0	-0.2	0.0	-5.6
14 Medical practitioners	-5.3	0.5	0.1	2.5	0.1	-2.4
15 Nursing professionals	-5.3	0.5	0.2	2.8	0.1	-2.1
16 Miscellaneous health professionals	-5.3	0.3	0.1	2.0	0.1	-3.0
17 School teachers	-5.4	1.4	-0.7	-3.3	-0.1	-7.9
18 University and vocational education teachers	-5.3	0.6	-0.9	-4.1	-0.2	-9.4
19 Miscellaneous education professionals	-5.3	0.3	-0.7	-3.2	-0.2	-8.7
20 Social welfare professionals	-5.3	0.2	0.2	1.5	0.1	-3.6
21 Miscellaneous social professionals	-5.3	0.0	0.1	0.2	0.0	-5.0
22 Artists and related professionals	-5.4	-0.4	0.2	0.0	0.0	-5.6
23 Miscellaneous professionals	-5.5	0.4	-0.1	-0.1	0.0	-5.3
24 Medical and science technical officers	-5.4	0.5	-0.1	0.5	0.0	-4.5
25 Building and engineering associate professionals	-5.4	0.8	0.1	0.0	0.0	-4.6
26 Finance associate professionals	-5.7	-0.5	0.1	-0.1	0.0	-6.2
27 Miscellaneous business and administrative associate professionals	-5.4	-0.3	0.0	0.0	0.0	-5.6
28 Shop managers	-5.0	-0.1	-0.1	-0.1	0.0	-5.3
29 Hospitality and accommodation managers	-5.1	-0.4	-0.4	0.2	0.0	-5.7
30 Miscellaneous managing supervisors (sales and service)	-5.3	0.0	0.1	0.1	0.0	-5.2
31 Enrolled nurses	-5.3	1.3	0.2	3.0	0.1	-1.1
32 Welfare associate professionals	-5.2	0.3	0.0	3.3	0.1	-1.8
33 Miscellaneous health and welfare associate professionals	-5.4	1.0	0.1	2.8	0.1	-1.7
34 Police officers	-5.3	0.3	0.5	-0.2	0.0	-4.8
35 Miscellaneous associate professionals	-5.3	0.1	0.0	-0.4	0.0	-5.6
36 Mechanical engineering tradespersons	-5.7	1.8	-0.1	-0.1	0.0	-4.3
37 Fabrication engineering tradespersons	-5.9	1.2	-0.1	-0.1	0.0	-5.0
38 Automotive tradespersons	-5.3	1.7	-0.2	-0.1	0.0	-4.0
39 Electrical and electronics tradespersons	-5.5	1.2	0.3	-0.1	0.0	-4.2
40 Structural construction tradespersons	-5.6	0.1	0.9	0.0	0.1	-4.7

...continued

**Table A5 (continued). Employment by Occupation, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Occupation	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
41 Final finish construction tradespersons	-5.5	0.1	0.7	0.0	0.1	-4.8
42 Plumbers	-5.5	0.2	0.8	0.0	0.1	-4.6
43 Food tradespersons	-4.7	-0.7	-0.1	0.3	0.0	-5.2
44 Skilled agricultural workers	-5.7	-0.5	-0.2	0.0	0.0	-6.3
45 Horticultural tradespersons	-5.5	-0.2	0.2	-0.4	0.0	-5.9
46 Printing tradespersons	-5.5	0.9	0.1	-0.1	0.0	-4.7
47 Wood tradespersons	-5.8	1.0	0.4	0.1	0.0	-4.6
48 Hairdressers	-5.5	-0.9	1.2	-0.2	0.1	-5.4
49 Textile, clothing and related tradespersons	-5.5	0.5	0.1	0.1	0.0	-4.8
50 Miscellaneous tradespersons and related workers	-5.6	0.3	0.0	0.0	0.0	-5.3
51 Secretaries and personal assistants	-5.4	-0.5	0.1	-0.1	0.0	-5.9
52 Advanced numerical clerks	-5.5	-0.4	0.0	-0.3	0.0	-6.1
53 Miscellaneous advanced clerical and service workers	-5.5	-0.3	0.2	-0.1	0.0	-5.6
54 General clerks	-5.3	-0.4	0.0	-0.3	0.0	-6.0
55 Keyboard operators	-5.3	-0.5	0.0	0.1	0.0	-5.6
56 Receptionists	-5.3	-0.4	0.1	1.5	0.1	-4.3
57 Intermediate numerical clerks	-5.5	-0.5	0.0	0.0	0.0	-5.9
58 Material recording and despatch clerks	-5.4	-0.3	0.0	0.0	0.0	-5.7
59 Miscellaneous intermediate clerical workers	-5.3	-0.2	0.1	0.1	0.0	-5.3
60 Intermediate sales and related workers	-5.2	-0.2	0.0	0.0	0.0	-5.3
61 Carers and aides	-5.3	0.0	-0.2	2.7	0.1	-3.0
62 Hospitality workers	-5.1	-0.4	-0.5	-0.1	0.0	-6.1
63 Miscellaneous intermediate service workers	-5.4	-0.2	0.1	0.6	0.0	-4.9
64 Mobile plant operators	-5.6	-0.1	0.1	0.0	0.0	-5.6
65 Intermediate stationary plant operators	-5.8	0.2	-0.1	-0.2	0.0	-5.9
66 Intermediate textile, clothing and related machine operators	-5.5	-0.5	0.0	-0.1	0.0	-5.9
67 Miscellaneous intermediate machine operators	-5.9	-0.2	0.1	0.0	0.0	-6.0
68 Road and rail transport drivers	-5.2	0.0	0.0	0.1	0.0	-5.1
69 Intermediate mining and construction workers	-6.0	0.2	-0.1	-0.3	0.0	-6.1
70 Miscellaneous intermediate production and transport workers	-5.3	-0.2	-0.1	0.0	0.0	-5.6
71 Elementary clerks	-5.3	-0.4	0.2	0.0	0.0	-5.5
72 Sales assistants	-4.9	-0.4	0.0	-0.1	0.0	-5.5
73 Miscellaneous elementary sales workers	-5.2	-0.4	0.0	0.0	0.0	-5.6
74 Elementary service workers	-5.3	-0.2	0.0	0.3	0.0	-5.2
75 Cleaners	-5.3	-0.3	0.0	0.4	0.0	-5.2
76 Process workers	-5.5	-0.3	-0.1	0.0	0.0	-5.8
77 Product packagers	-5.1	-0.4	-0.1	0.1	0.0	-5.4
78 Mining, construction and related labourers	-5.6	-0.3	0.6	0.0	0.0	-5.2
79 Agricultural and horticultural labourers	-6.3	-0.3	-0.2	-0.1	0.0	-6.8
80 Elementary food preparation and related workers	-5.0	-0.4	-0.1	1.3	0.1	-4.4
81 Other miscellaneous labourers and related workers	-5.3	0.1	0.1	-0.1	0.0	-5.3

**Table A6. Employment by Skill, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Skill	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
<b>Qualification level</b>						
1 Post-graduate degree	-5.4	1.8	0.0	0.0	0.0	-3.7
2 Graduate diploma or certificate	-5.4	0.6	0.0	0.0	0.0	-4.8
3 Bachelor degree	-5.4	-1.1	0.0	0.0	0.0	-6.4
4 Advanced diploma or diploma	-5.4	1.6	0.0	0.0	0.0	-3.9
5 Certificate III or IV	-5.4	2.3	0.0	0.0	0.0	-3.4
6 Certificate I or II	-5.4	5.2	0.0	0.0	0.0	-0.7
7 No post-school qualification	-5.4	-1.3	0.0	0.0	0.0	-6.5
<b>Qualification field</b>						
1 Natural and physical Sciences	-5.4	2.3	0.0	0.0	0.0	-3.3
2 Information Technology	-5.4	-3.8	0.0	0.0	0.0	-8.8
3 Engineering	-5.4	4.6	0.0	0.0	0.0	-1.2
4 Architecture, building	-5.4	0.4	0.0	0.0	0.0	-5.1
5 Agriculture and environmental studies	-5.4	-1.1	0.0	0.0	0.0	-6.3
6 Health	-5.4	1.2	0.0	0.0	0.0	-4.3
7 Education	-5.4	4.5	0.0	0.0	0.0	-1.4
8 Management and commerce	-5.4	-1.7	0.0	0.0	0.0	-6.9
9 Society and culture	-5.4	0.6	0.0	0.0	0.0	-4.9
10 Creative arts	-5.4	-2.0	0.0	0.0	0.0	-7.2
11 Food, hospitality, personal services	-5.4	-1.9	0.0	0.0	0.0	-7.1
12 No post-school qualification	-5.4	-1.3	0.0	0.0	0.0	-6.5

**Table A7. Employment by Skill, Percentage Deviations of Basecase from Counterfactual, 2024-25**

	Qualification	Qualification	(1)	(2)	(3)	(4)	(5)	(6)
	Field	Level	Scale	Skill	Taste	Public	Residual	Total
			Effect	Effect	Effect	Effect		Effect
1	Post-graduate degree	Science	-5.4	5.4	0.0	0.0	0.0	-0.6
2		Information	-5.4	-3.3	0.0	0.0	0.0	-8.4
3		Engineering	-5.4	3.6	0.0	0.0	0.0	-2.2
4		Architecture	-5.4	3.1	0.0	0.0	0.0	-2.6
5		Agriculture	-5.4	-3.5	0.0	0.0	0.0	-8.5
6		Health	-5.4	4.5	0.0	0.0	0.0	-1.3
7		Education	-5.4	1.2	0.0	0.0	0.0	-4.3
8		Management	-5.4	1.0	0.0	0.0	0.0	-4.5
9		Society	-5.4	-0.1	0.0	0.0	0.0	-5.5
10		Creative arts	-5.4	5.5	0.0	0.0	0.0	-0.4
11	Graduate diploma	Science	-5.4	0.8	0.0	0.0	0.0	-4.7
12		Information	-5.4	-3.2	0.0	0.0	0.0	-8.2
13		Engineering	-5.4	1.5	0.0	0.0	0.0	-4.0
14		Architecture	-5.4	4.7	0.0	0.0	0.0	-1.2
15		Agriculture	-5.4	-2.8	0.0	0.0	0.0	-7.9
16		Health	-5.4	-2.5	0.0	0.0	0.0	-7.6
17		Education	-5.4	4.5	0.0	0.0	0.0	-1.3
18		Management	-5.4	-1.9	0.0	0.0	0.0	-7.0
19		Society	-5.4	1.6	0.0	0.0	0.0	-3.9
20		Creative arts	-5.4	1.0	0.0	0.0	0.0	-4.5
21	Bachelor degree	Science	-5.4	1.2	0.0	0.0	0.0	-4.3
22		Information	-5.4	-4.0	0.0	0.0	0.0	-9.0
23		Engineering	-5.4	-0.7	0.0	0.0	0.0	-6.1
24		Architecture	-5.4	-4.2	0.0	0.0	0.0	-9.2
25		Agriculture	-5.4	-1.4	0.0	0.0	0.0	-6.7
26		Health	-5.4	-0.7	0.0	0.0	0.0	-6.0
27		Education	-5.4	1.9	0.0	0.0	0.0	-3.7
28		Management	-5.4	-2.6	0.0	0.0	0.0	-7.7
29		Society	-5.4	-0.4	0.0	0.0	0.0	-5.8
30		Creative arts	-5.4	-3.4	0.0	0.0	0.0	-8.4
31	Hospitality	-5.4	-2.8	0.0	0.0	0.0	-7.9	
32	Diploma	Science	-5.4	3.5	0.0	0.0	0.0	-2.2
33		Information	-5.4	-3.9	0.0	0.0	0.0	-8.9
34		Engineering	-5.4	4.4	0.0	0.0	0.0	-1.5
35		Architecture	-5.4	0.4	0.0	0.0	0.0	-5.0
36		Agriculture	-5.4	-4.8	0.0	0.0	0.0	-9.7
37		Health	-5.4	4.7	0.0	0.0	0.0	-1.2
38		Education	-5.4	15.1	0.0	0.0	0.0	8.0
39		Management	-5.4	-1.6	0.0	0.0	0.0	-6.9
40		Society	-5.4	2.7	0.0	0.0	0.0	-2.9
41		Creative arts	-5.4	-2.4	0.0	0.0	0.0	-7.6
42	Hospitality	-5.4	-1.2	0.0	0.0	0.0	-6.5	

...continued

**Table A7 (continued). Employment by Skill, Percentage Deviations of Basecase from Counterfactual, 2024-25**

	Qualification	Qualification	(1)	(2)	(3)	(4)	(5)	(6)	
	Field	Level	Scale	Skill	Taste	Public	Residual	Total	
			Effect	Effect	Effect	Effect		Effect	
43	Certificate III or IV	Science	-5.4	2.4	0.0	0.0	0.0	-3.2	
44		Information	-5.4	-3.9	0.0	0.0	0.0	-8.9	
45		Engineering	-5.4	5.9	0.0	0.0	0.0	-0.1	
46		Architecture	-5.4	0.9	0.0	0.0	0.0	-4.6	
47		Agriculture	-5.4	1.1	0.0	0.0	0.0	-4.4	
48		Education	-5.4	2.9	0.0	0.0	0.0	-2.8	
49		Health	-5.4	1.3	0.0	0.0	0.0	-4.2	
50		Management	-5.4	-2.4	0.0	0.0	0.0	-7.6	
51		Society	-5.4	-0.4	0.0	0.0	0.0	-5.7	
52		Creative arts	-5.4	-0.4	0.0	0.0	0.0	-5.7	
53		Hospitality	-5.4	-2.3	0.0	0.0	0.0	-7.4	
54		Certificate I or II	Science	-5.4	-2.9	0.0	0.0	0.0	-8.0
55			Information	-5.4	-2.4	0.0	0.0	0.0	-7.5
56	Engineering		-5.4	7.8	0.0	0.0	0.0	1.5	
57	Architecture		-5.4	-3.4	0.0	0.0	0.0	-8.4	
58	Agriculture		-5.4	2.1	0.0	0.0	0.0	-3.5	
59	Health		-5.4	3.3	0.0	0.0	0.0	-2.5	
60	Management		-5.4	7.3	0.0	0.0	0.0	1.1	
61	Society	-5.4	10.3	0.0	0.0	0.0	3.8		
62	Creative arts	-5.4	-1.1	0.0	0.0	0.0	-6.4		
63	Hospitality	-5.4	5.5	0.0	0.0	0.0	-0.5		
64	No post-school qualification		-5.4	-1.3	0.0	0.0	0.0	-6.5	

**Table A8. Wages by Occupation, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Occupation	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
1 General managers and administrators	2.8	0.7	0.0	0.8	0.0	4.4
2 Miscellaneous generalist managers	2.4	-0.3	0.9	0.3	0.0	3.4
3 Resource managers	2.8	1.3	-0.1	0.1	0.0	4.3
4 Engineering, distribution and process managers	2.5	-0.2	0.0	0.0	0.0	2.3
5 Sales and marketing managers	2.9	1.3	0.0	0.0	0.0	4.4
6 Miscellaneous specialist managers	3.1	-1.2	-0.8	-2.5	0.1	-1.4
7 Farmers and farm managers	-0.4	0.0	-0.9	0.0	0.1	-1.2
8 Natural and physical science professionals	2.7	-2.0	-0.5	0.6	0.0	0.7
9 Building and engineering professionals	2.6	-0.8	0.1	0.2	0.0	2.1
10 Accountants, auditors and corporate treasurers	2.8	2.8	0.0	0.1	0.0	5.9
11 Sales, marketing and advertising professionals	2.8	1.3	0.0	0.1	0.0	4.3
12 Computing professionals	3.0	2.2	0.0	0.0	0.0	5.4
13 Miscellaneous business and information professionals	2.9	0.6	-0.1	-0.5	0.1	2.9
14 Medical practitioners	3.2	-1.5	0.5	16.1	-0.4	18.6
15 Nursing professionals	3.2	-1.3	0.5	15.4	-0.3	18.0
16 Miscellaneous health professionals	3.3	-0.8	0.3	13.2	-0.3	16.3
17 School teachers	3.0	-4.8	-3.1	-12.8	-0.5	-17.1
18 University and vocational education teachers	3.0	-2.8	-2.6	-10.5	0.0	-12.5
19 Miscellaneous education professionals	3.0	-1.9	-2.0	-8.3	0.2	-9.1
20 Social welfare professionals	3.1	-0.7	-0.1	2.7	0.0	5.1
21 Miscellaneous social professionals	3.2	0.7	0.0	-0.3	0.0	3.6
22 Artists and related professionals	2.8	1.4	0.1	-0.8	0.1	3.5
23 Miscellaneous professionals	2.6	-1.3	-0.2	1.0	0.0	2.0
24 Medical and science technical officers	2.9	-1.5	-0.3	2.9	0.0	3.8
25 Building and engineering associate professionals	2.5	-2.0	0.4	0.1	0.0	1.0
26 Finance associate professionals	2.2	1.7	0.0	-0.3	0.1	3.7
27 Miscellaneous business and administrative associate professionals	2.8	0.9	0.0	0.3	0.0	4.1
28 Shop managers	3.6	0.7	-0.2	0.1	0.1	4.4
29 Hospitality and accommodation managers	3.5	1.5	-0.9	0.8	0.1	4.9
30 Miscellaneous managing supervisors (sales and service)	2.9	0.3	0.1	0.3	0.0	3.6
31 Enrolled nurses	3.2	-3.5	0.4	14.4	0.0	14.3
32 Welfare associate professionals	3.2	-0.8	-0.1	7.8	-0.2	10.1
33 Miscellaneous health and welfare associate professionals	2.9	-2.6	0.3	11.9	-0.1	12.4
34 Police officers	2.9	-0.9	0.9	0.1	0.0	3.0
35 Miscellaneous associate professionals	3.1	-0.2	-0.2	-0.7	0.1	1.9
36 Mechanical engineering tradespersons	1.9	-4.9	-0.2	0.0	0.0	-3.4
37 Fabrication engineering tradespersons	1.4	-3.7	-0.1	0.1	0.0	-2.4
38 Automotive tradespersons	2.7	-4.7	-0.3	0.0	0.0	-2.5
39 Electrical and electronics tradespersons	2.3	-3.2	0.7	0.0	0.1	-0.3
40 Structural construction tradespersons	2.1	-0.4	2.2	0.2	0.0	4.2

...continued

**Table A8 (continued). Wages by Occupation, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Occupation	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
41 Final finish construction tradespersons	2.2	-0.1	1.9	0.4	0.0	4.6
42 Plumbers	2.2	-0.6	2.2	0.4	0.0	4.2
43 Food tradespersons	4.3	2.0	-0.3	1.2	0.0	7.5
44 Skilled agricultural workers	1.9	1.4	-0.4	0.3	0.0	3.2
45 Horticultural tradespersons	2.4	0.5	0.4	-0.7	0.1	2.6
46 Printing tradespersons	2.2	-2.6	0.3	-0.1	0.0	-0.2
47 Wood tradespersons	1.6	-2.8	0.8	0.3	0.1	-0.2
48 Hairdressers	2.7	2.4	2.4	0.2	-0.1	8.0
49 Textile, clothing and related tradespersons	2.4	-1.7	0.2	0.3	0.1	1.3
50 Miscellaneous tradespersons and related workers	2.2	-1.1	0.1	0.4	0.0	1.6
51 Secretaries and personal assistants	2.7	1.4	0.0	0.0	0.0	4.3
52 Advanced numerical clerks	2.6	1.3	-0.1	-0.3	0.1	3.6
53 Miscellaneous advanced clerical and service workers	2.5	1.0	0.4	0.1	0.0	4.1
54 General clerks	3.0	1.0	-0.1	-0.3	0.1	3.6
55 Keyboard operators	2.9	1.3	0.0	0.5	0.0	4.9
56 Receptionists	2.9	1.2	0.1	3.6	-0.1	8.1
57 Intermediate numerical clerks	2.6	1.5	0.0	0.3	0.0	4.5
58 Material recording and despatch clerks	2.8	0.8	0.0	0.4	0.0	4.1
59 Miscellaneous intermediate clerical workers	3.0	0.7	0.1	0.2	0.0	4.1
60 Intermediate sales and related workers	3.1	0.7	0.0	0.3	0.0	4.2
61 Carers and aides	3.0	-0.4	-0.5	7.0	-0.2	9.2
62 Hospitality workers	3.5	1.7	-1.1	0.1	0.1	4.3
63 Miscellaneous intermediate service workers	2.8	0.6	0.1	2.0	-0.1	5.6
64 Mobile plant operators	2.3	0.3	0.2	0.3	0.0	3.2
65 Intermediate stationary plant operators	1.7	-0.9	-0.2	0.0	0.0	0.7
66 Intermediate textile, clothing and related machine operators	2.6	1.1	0.0	0.3	0.0	4.1
67 Miscellaneous intermediate machine operators	1.6	0.5	0.1	0.2	0.0	2.4
68 Road and rail transport drivers	3.1	0.0	0.1	0.4	0.0	3.6
69 Intermediate mining and construction workers	1.3	-0.8	0.0	-0.3	0.0	0.2
70 Miscellaneous intermediate production and transport workers	2.8	0.6	-0.1	0.2	0.0	3.6
71 Elementary clerks	2.8	1.2	0.4	0.3	0.0	4.9
72 Sales assistants	3.8	1.5	-0.1	0.2	0.0	5.5
73 Miscellaneous elementary sales workers	3.2	1.3	-0.1	0.4	0.0	4.8
74 Elementary service workers	2.9	0.7	0.0	1.0	0.0	4.8
75 Cleaners	3.0	0.9	-0.1	1.1	0.0	4.9
76 Process workers	2.5	0.6	-0.2	0.3	0.0	3.3
77 Product packagers	3.4	1.0	-0.2	0.4	0.1	4.7
78 Mining, construction and related labourers	2.3	0.6	1.2	0.3	0.0	4.6
79 Agricultural and horticultural labourers	0.8	0.8	-0.4	0.2	0.0	1.5
80 Elementary food preparation and related workers	3.6	1.5	-0.3	3.0	-0.1	8.0
81 Other miscellaneous labourers and related workers	2.7	-0.4	0.2	0.0	0.0	2.5

**Table A9. Wages by Skill, Percentage Deviations of Basecase from Counterfactual, 2024-25**

Skill	(1) Scale Effect	(2) Skill Effect	(3) Taste Effect	(4) Public Effect	(5) Residual	(6) Total Effect
<b>Qualification level</b>						
1 Post-graduate degree	2.9	-0.5	-0.4	0.1	-0.2	1.8
2 Graduate diploma or certificate	2.9	-0.9	-0.7	-1.5	-0.1	-0.4
3 Bachelor degree	2.9	-0.4	-0.4	-0.1	-0.1	1.8
4 Advanced diploma or diploma	2.8	-0.2	-0.2	0.4	0.0	2.8
5 Certificate III or IV	2.5	-0.9	0.2	0.6	0.0	2.4
6 Certificate I or II	2.8	0.1	0.0	0.6	0.0	3.5
7 No post-school qualification	2.7	0.4	0.0	0.4	0.0	3.6
<b>Qualification field</b>						
1 Natural and physical sciences	2.8	-0.8	-0.5	-1.2	-0.1	0.1
2 Information technology	2.9	1.1	-0.1	-0.3	0.0	3.6
3 Engineering	2.5	-1.5	0.0	0.0	0.0	1.0
4 Architecture, building	2.4	-0.4	0.8	0.2	0.0	3.1
5 Agriculture and environmental studies	2.3	-0.2	-0.2	-0.2	0.0	1.6
6 Health	3.1	-1.1	0.2	10.2	-0.2	12.6
7 Education	2.9	-3.3	-2.2	-9.1	-0.6	-11.8
8 Management and commerce	2.8	1.0	-0.1	0.0	0.0	3.8
9 Society and culture	2.9	-0.1	-0.3	-0.5	-0.1	1.8
10 Creative arts	2.8	0.0	-0.4	-1.7	-0.1	0.6
11 Food, hospitality, personal services	3.1	0.9	-0.1	0.6	0.0	4.6
12 No post-school qualification	2.7	0.4	0.0	0.4	0.0	3.6